



股票代號:1256

Environment、Social Responsibility、 Corporate Governance (ESG)

鮮活控股股份有限公司

Sunjuice Holdings Co., Limited

Presenter: Sam Wu, Director & Spokesperson

Date: 26 May, 2026





Presentation Agenda

- I Company Overview
- II Catering Industry & Market Overview
- III Financial Performance
- IV Competitive and Advantages
- V Business Report
- VI Future Development Strategy
- VII Environment 、 Social Responsibility 、 Corporate Governance (ESG)





I. Company Overview – Plant Overview

Production Base in East China – Kunshan

- Land Area : 32,636 m²
- Factory Area : 45,806 m²
- Capacity : 65,000 MT/Year
- Group headcount : 898 employees



Panoramic View of Kunshan Plant

Smart Factory – Kunshan



- Land Area : 26,287 m²
- Factory Area : 46,427 m²
- Planned Capacity : 20,000 MT/Year



Panoramic View of Guangdong Plant

Production Base in South China – Guangdong

- Land Area : 35,675 m²
- Factory Area : 24,831 m²
- Capacity : 42,000 MT/Year



Panoramic View of Tianjin Plant

Production Base in North China – Tianjin

- Land Area : 33,329 m²
- Factory Area : 18,207 m²
- Capacity : 34,000 MT/Year



Panoramic View of Guangxi Plant

Upstream Fruit Production Base – Guangxi

- Leased Area : 6,869 m²
- Capacity : 6,000 MT/Year



I. Company Overview – Corporate History

- Feb 1998 Fresh Life (Kunshan) Food Industry Co., Ltd. was established at Kunshan City, Suzhou, China.
- May 2010 Being one of the qualified supplier providing raw materials to World Expo restaurants of customized drinks.
- Mar 2011 Officially relocated to the new plant at Jujin Road, Zhangpu Township, Kunshan, Suzhou.
- Sept 2012 Sunjuice Holdings Co., Ltd. was officially listed at Taipei Exchange (TPEX).
- Dec 2014 Awarded “Carbon Footprint Certification” by China Quality Certificate Center (CQC).
- Jan 2015 Sunjuice Industry (Tian Jin) Co., Ltd. awarded QS certification.
- Jun 2015 Guangdong Sunjuice Biotechnology Co., Ltd. awarded QS certification.
- Mar 2016 Sunjuice Holdings Co., Ltd. was officially listed at Taiwan Stock Exchange (TWSE) .
- Nov 2016 Awarded “Top 100 of Chinese Corporate Social responsibility in Food industry” and “Staff Care Award”.
- Sept 2017 Accredited to Industrialization of Jiangsu Province's Leading Agricultural Businesses.
- Dec 2018 Fresh Juice Industry (Kunshan) Co., Ltd. was renamed as Sunjuice Co., Ltd.
- Nov 2019 Co-organized the inauguration ceremony of the “New Chapter for Beverage Retail of the China Beverage Industry Association.”
- Nov 2021 Sunjuice Co., Ltd. is honored with the “Zifeng Award - Growth Enterprise Award” in Jiangsu Province.
- Dec 2021 Guangxi Sunjuice Biotechnology Co., Ltd. was founded at Guangxi Province.
- May 2022 “Sunjuice Co., Ltd.” is renamed as “Sunjuice Co., Ltd.”
- May 2024 Co-hosted the "Chinese Modern Barista Competition" with the China Association of Bakery & Confectionery Industry for two consecutive years.
- May 2025 Established a Taiwan subsidiary, Sunjuice Taiwan Co., Ltd.





I. Company Overview – Core Products

- Product characteristics: according to the needs of different customer groups, to provide them with exclusive formula products.
- Our current products e.g. concentrated juice, flavor syrup, fruit pulp, palate granules, and fruit powder, etc., mainly supply to Food & Beverage Chain System & Food Processing Company, with a total of over 1,600 items.

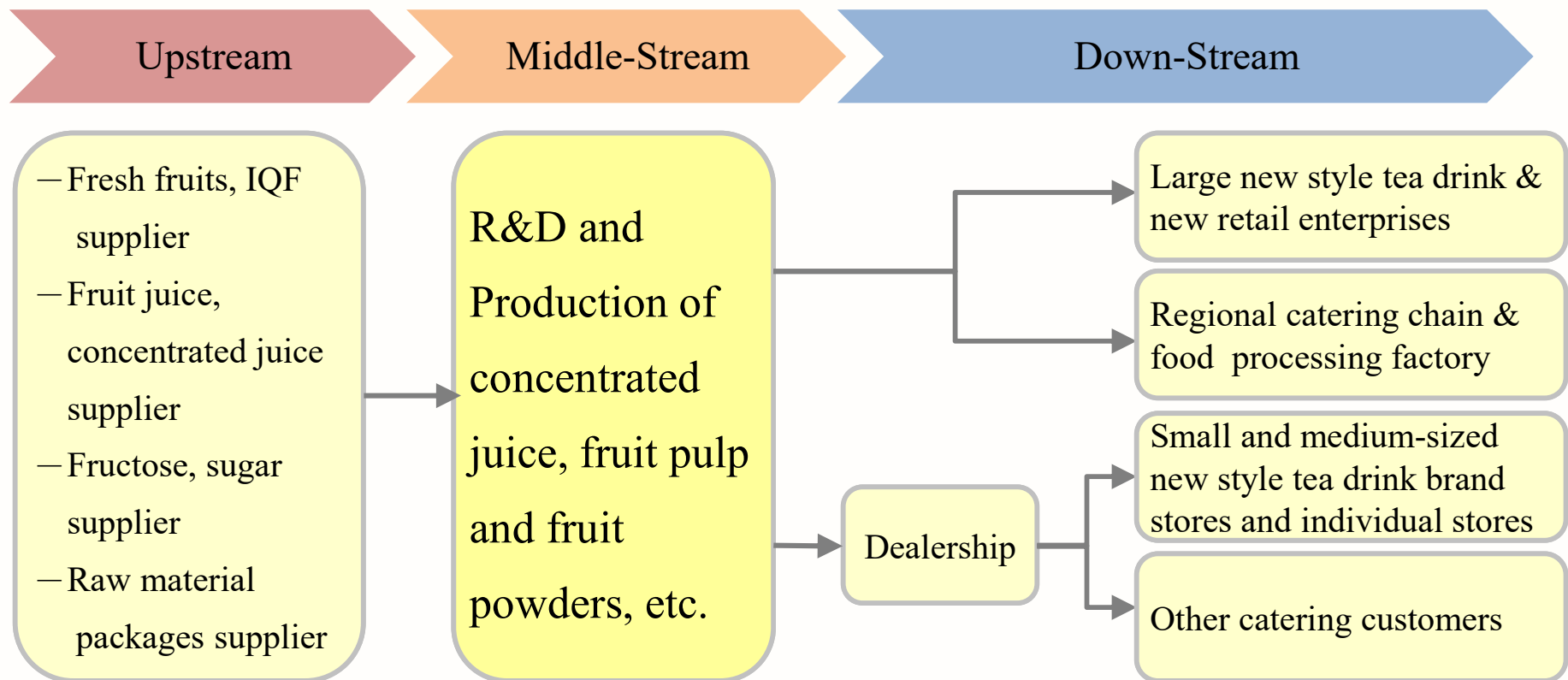
Juice



Fruit Jam / Pulp



I. Company Overview – Industrial Relations Chart

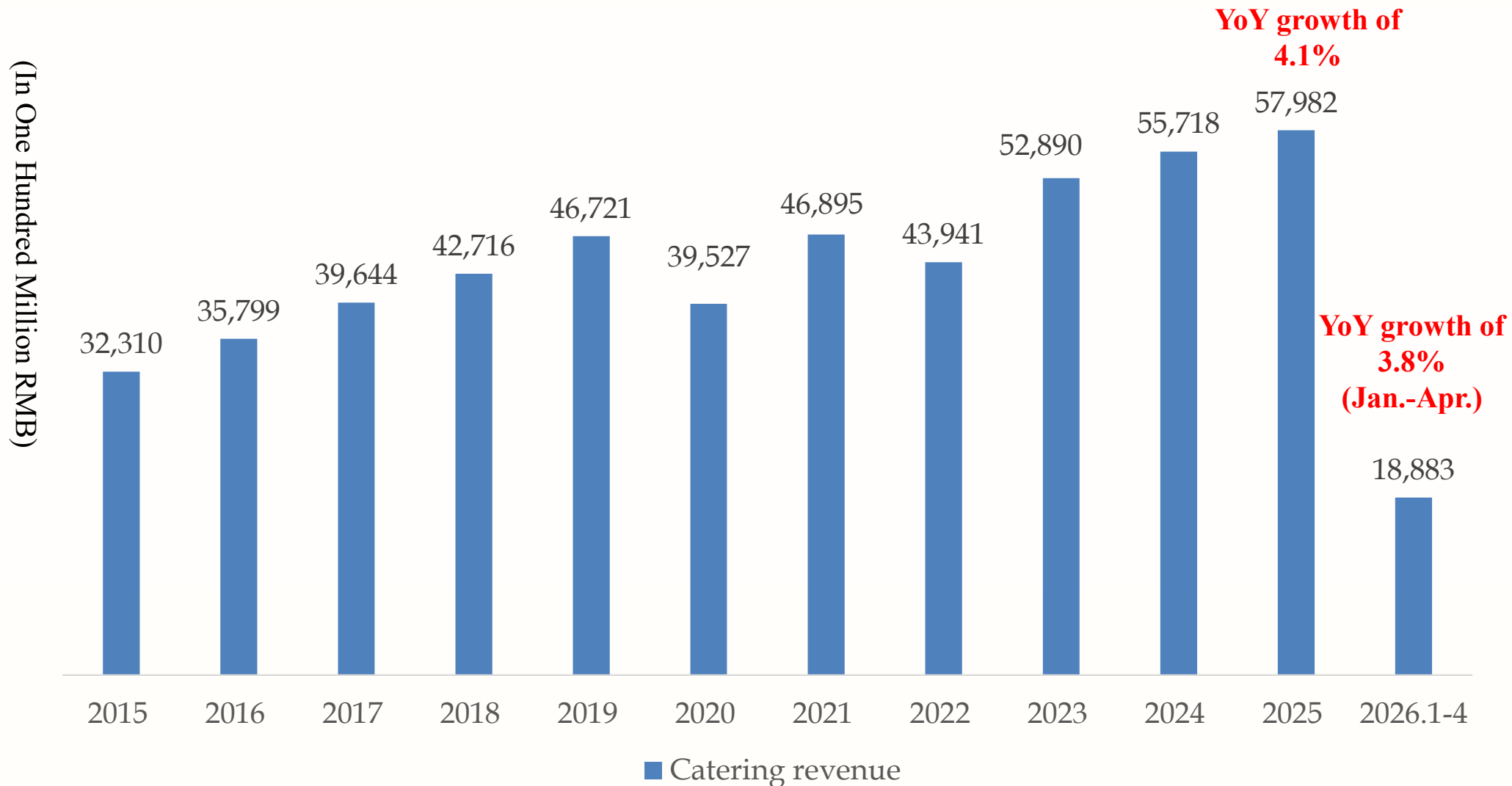


Our company is located in Middle Stream. As a raw materials supplier for prepared juice drinks.



II. Catering Industry & Market Overview

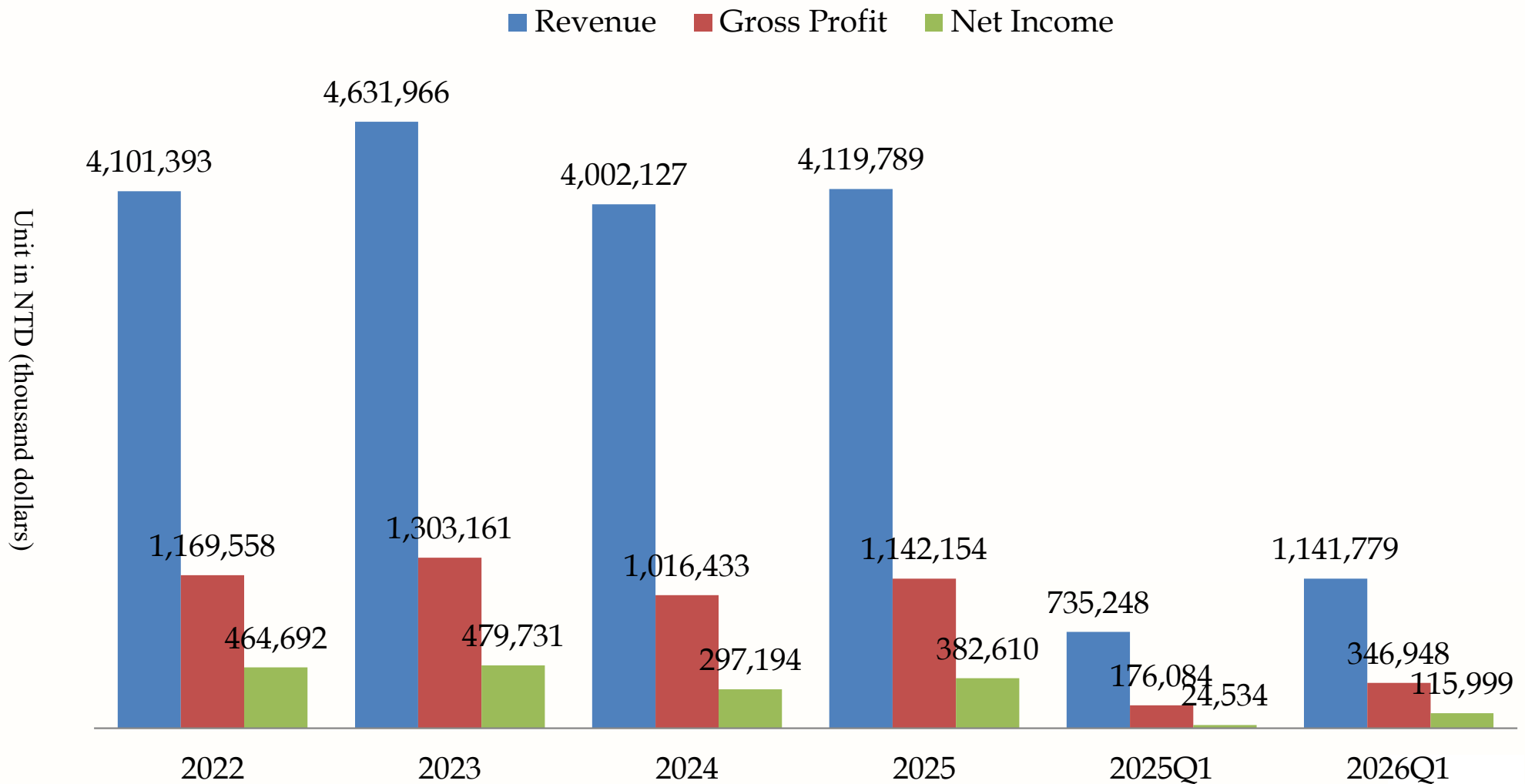
■ Annual Scale Growth of China's Catering Industry





III. Financial Performance

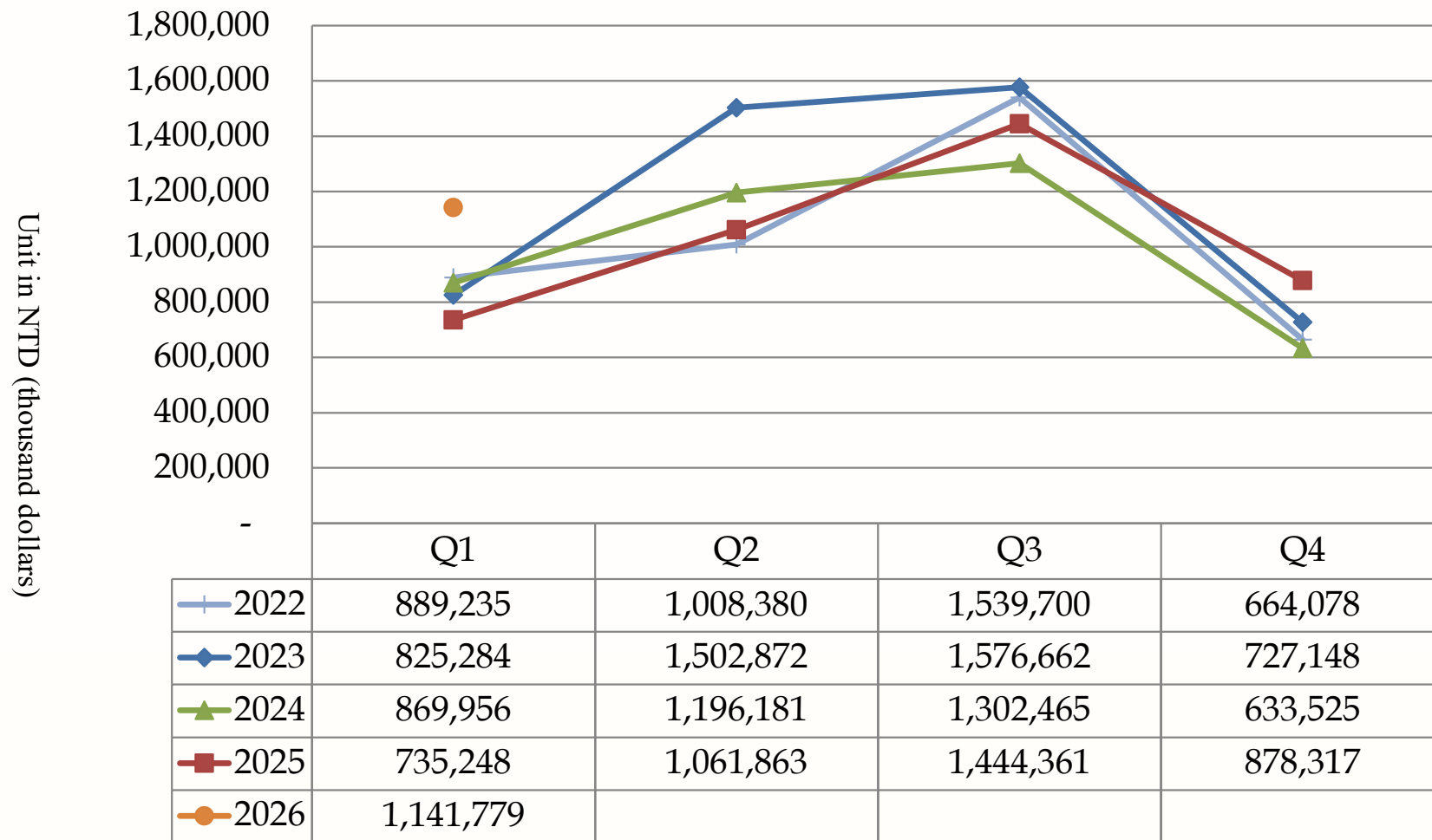
Recent Years' Revenue & Gross Profit & Net Income





III. Financial Performance

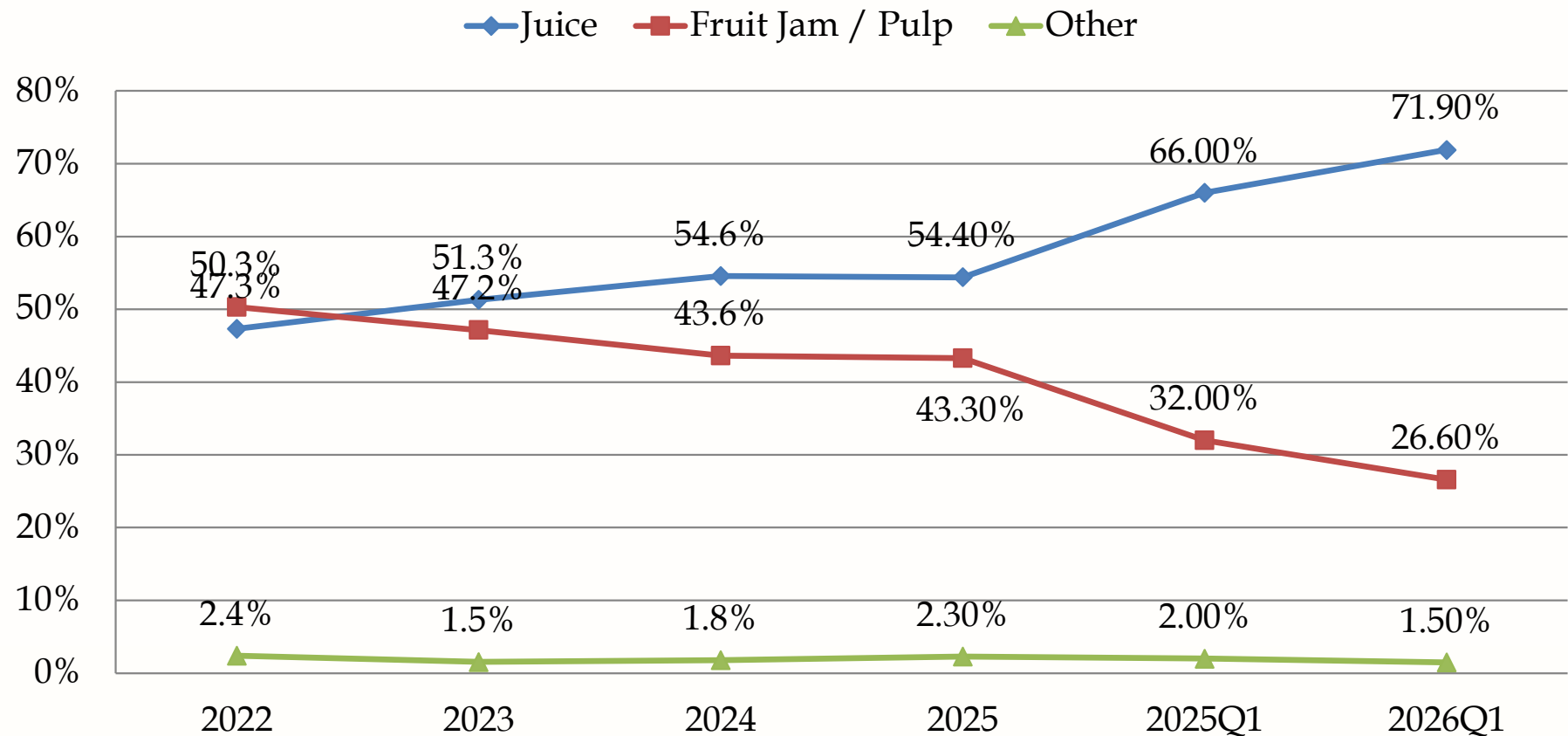
Recent Years' Revenue (Quarterly)





III. Financial Performance

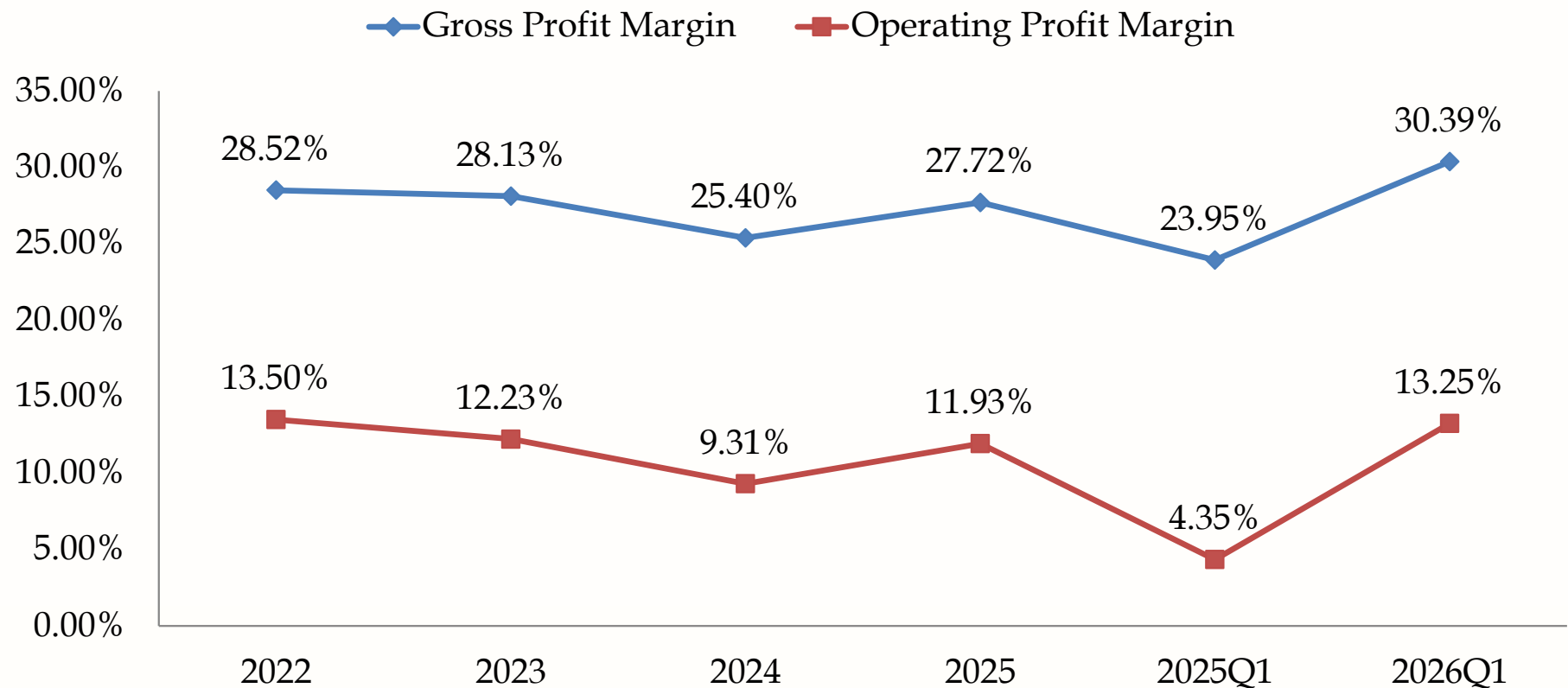
Recent Years' Revenue (Product Category Ratio)





III. Financial Performance

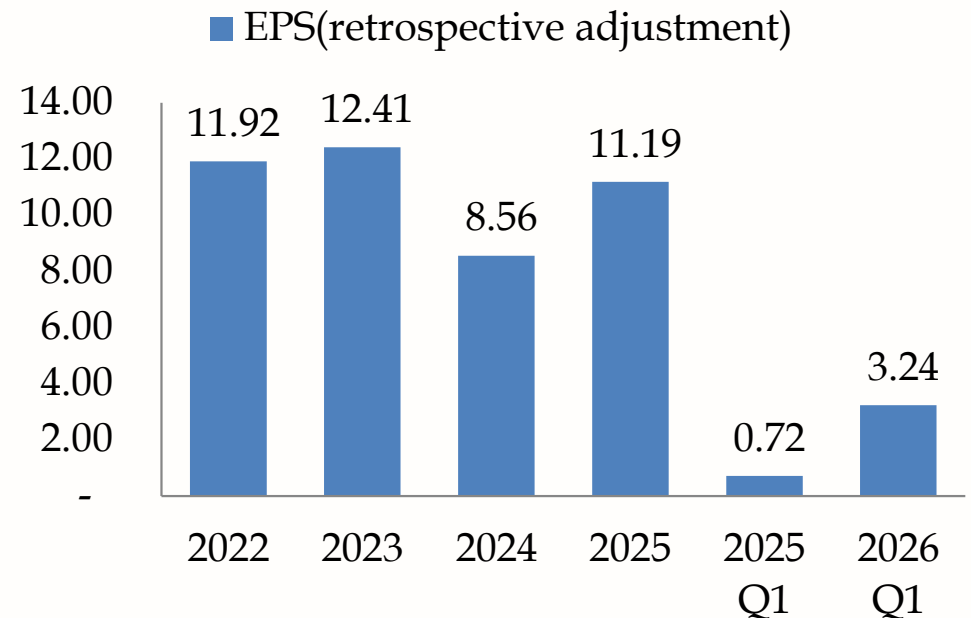
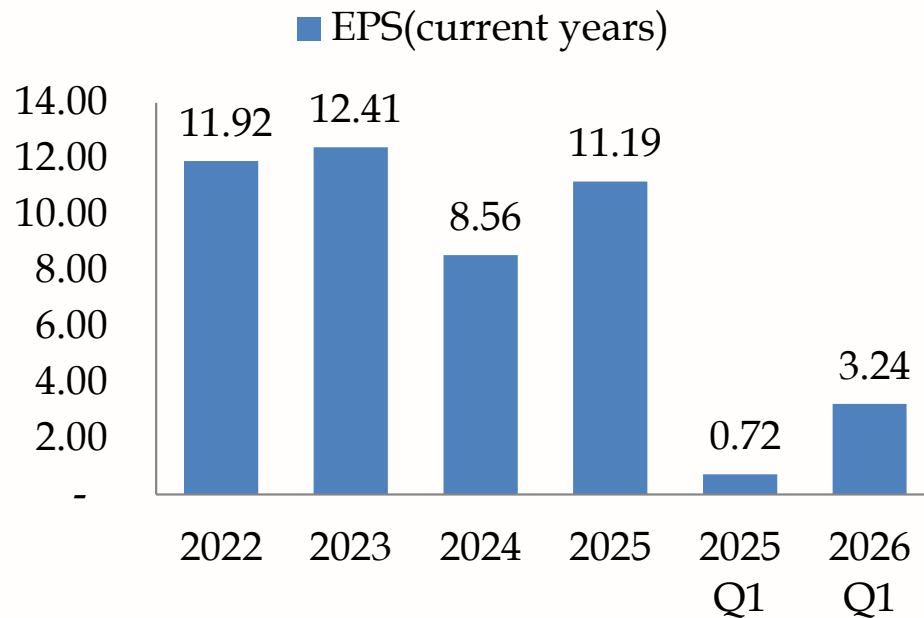
Recent Years' Gross Profit Margin & Operating Profit Margin





III. Financial Performance

Recent Years' Basic EPS



Weighted average number of shares issued for the year

Year	2022	2023	2024	2025	2025 Q1	2026 Q1
Number of shares(Thousands of shares)	33,842	33,842	33,842	34,154	33,842	35,772

Weighted average number of issued shares (retrospective adjustment)

Year	2022	2023	2024	2025	2025 Q1	2026 Q1
Number of shares(Thousands of shares)	33,842	33,842	33,842	34,154	33,842	35,772



III. Financial Performance

■ Accounts Receivable Analysis & Proportion

With effective accounts receivable control & perfection of client management system, we have the actual occurrence of bad debt accounts for a small proportion of the last five years.

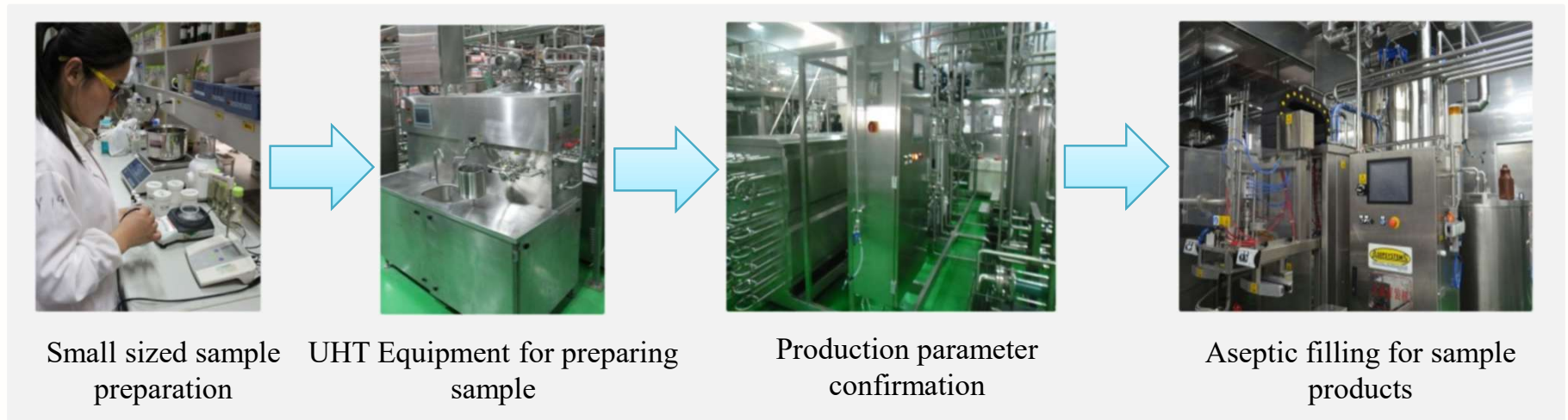
Unit in NTD (thousand dollars)

Item	2022	2023	2024	2025	2026Q1
operating revenue	4,101,393	4,631,966	4,002,127	4,119,789	1,141,779
bad debt ratio	0.02%	0.06%	0.00%	0.00%	0.00%

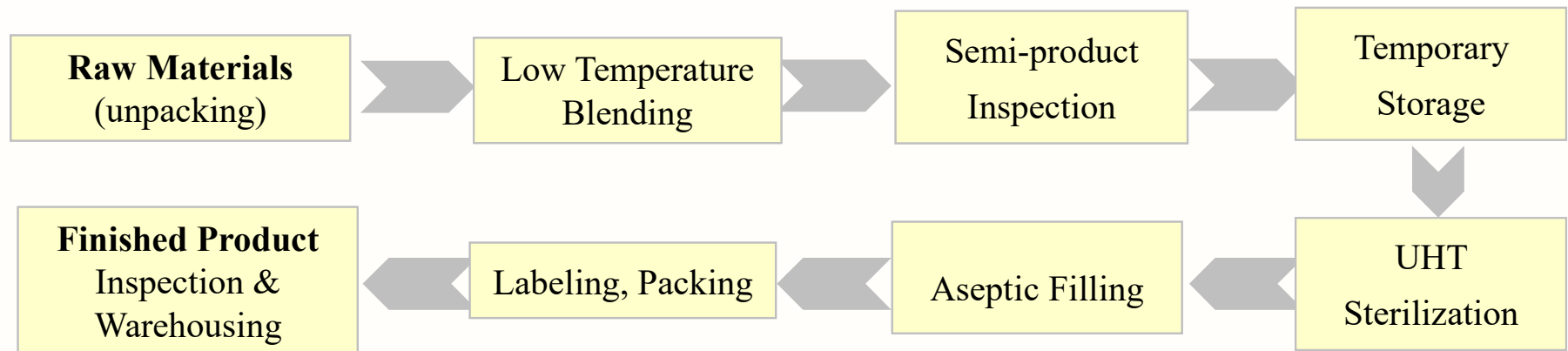


■ Research and Development Innovation Ability and Patented Technology

1、A one-stop pilot plant for innovative ideas, cost analysis and product completion in 24 hours



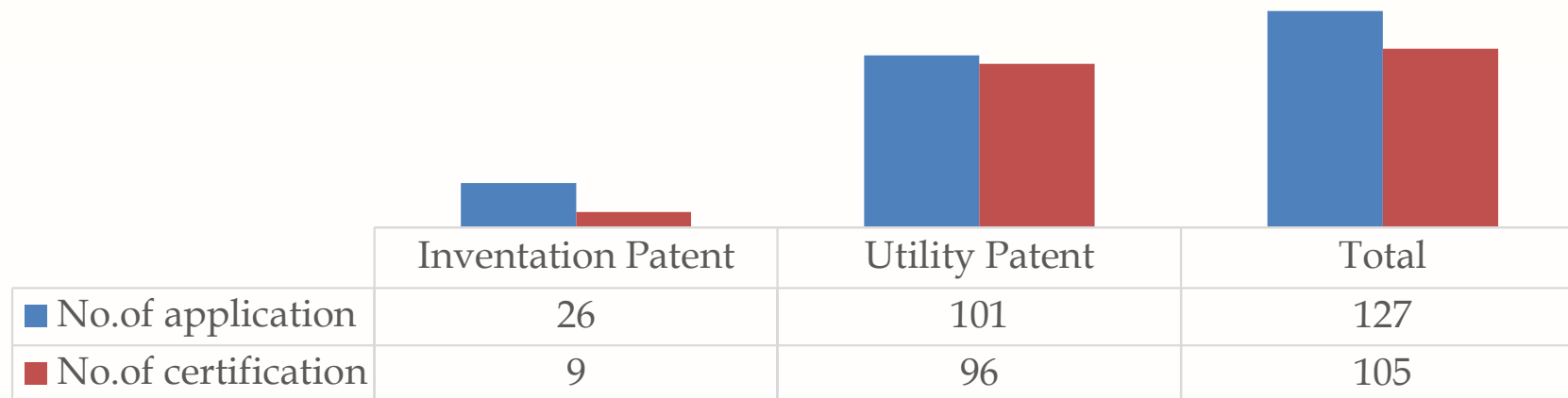
2、Aseptic Filling Standardized Production Process





IV. Competitive and Advantages – R&D and Patent

3. Patent Technology



4. Product Development Results



5. Core Technology

2022	2023	2024	2025	2026
Research of water-soluble pigment homeostasis	Research on shaped palate granules	Plant-based dairy research	High temperature resistance granules	HPP Application Technology



IV. Competitive and Advantages – Production System

Lean Manufacturing Plant (Toyota Production System)

- Kanban management– raising employee's independence, E-Kanban enhancing flexibility
- Enterprise Resource Planning (SAP) System Analysis, Establishment of Quality Standards and Production Management Performance Indicators
- Establishment of Traceability & Product Resume System by applying barcode technology
- The product realizes super net filling and aseptic filling, and constantly improves the quality.

数据看板 图形看板

车间: 全部 查询 总进度: 48% 成品统计: 46 项 238215 瓶 262.24 吨 19

车间	产线	工单号	料号	品名	净重	计划量	已生产量	已入库量	得率	状态	开工时间
1 果汁	8	10314911	10107003	1.05kg鲜绿金桔汁	1.05	571	564	564	98.77	已完工	09:46:10
2 果汁	8	10314910	10104015	2.3kg黑青苹果饮	2.30	304	300	300	98.68	已完工	10:57:53
3 果汁	8	10314919	10502001	2.7kg黑糖糖浆	2.70	259	258	258	99.61	已完工	12:59:23
4 果汁	8	10314921	10502013	1.33kg黑糖糖浆	1.33	225	222	222	98.67	已完工	14:12:56
5 果汁	14	81001682	15371032	1kg特调冷冻草莓	1.00	132	0	0	0.00	已完工	08:40:18
6 果汁	14		15371032	1kg特调冷冻草莓	1.00	132	132	132	100.00	已完工	08:45:53
7 果粒	1	10314908	10103008	1.06kg菠萝含果	1.06	566	540	540	95.41	已完工	08:59:06
8 果粒	1	10314916	10204002	2.4kg草莓果泥G	2.40	416	402	402	96.63	已完工	13:16:34
9 果粒	1	10314914	10201010	1.2kg优果C雪梨	1.20	500	480	480	96.00	已完工	10:29:03
10 果粒	1	10314912	10201004	1.2kg优果C柚子	1.20	500	492	492	98.40	已完工	11:17:14
11 果粒	2	10314929	15046038	1kg芒果果酱(九	1.00	1000	984	984	98.40	已完工	08:55:30
12 果粒	2	10314926	15046013	1kgRB菠萝果酱	1.00	2000	1992	1992	99.60	已完工	11:10:32
13 果粉	3	10314930	15046069	500g果冻粉(含胶	0.50	4800	4785	4200	99.69	已完工	07:56:23
14 Q果	3	10314938	15583005	1kg原味晶球(小	1.00	11400	11400	11400	100.00	已完工	02:07:00
15 Q果	3	10314918	10401008	1kg原味晶球(小	1.00	2448	2660	2660	108.66	已完工	12:52:37
16 速冻	2	10314856	15371032	1kg特调冷冻草莓	1.00	3000	2868	2868	95.60	已完工	07:54:15

*: 鲜活果汁 用户: admin admin

Digital signage





IV. Competitive and Advantages – Production System

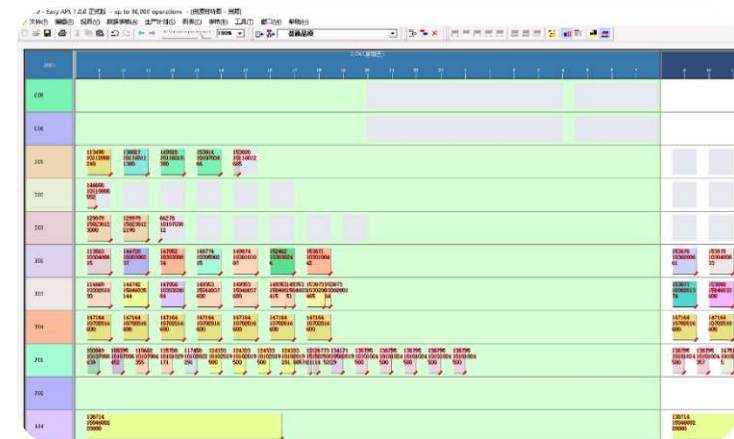
■ APS(Advanced Planning and Scheduling) :

Orders will be dispatched within 3 to 5 days upon receipt

- Precise production scheduling; Connect SAP system and WMS system in series.
- Realize real-time synchronization of scheduling, production and storage, improve delivery timeliness and management efficiency.
- The minimum production capacity for a single item is 100 kilograms, with an average daily order processing volume of 90 , involving 270 items. At peak times, it can handle more than three times the daily volume.

车间	产线	料号	品名	净重	计划量	已生产量	已入库存	得率	状态	开工时间	完工时间
1	果汁	3 10101006	3kg特浓饮料液	3.00	1666	1640	1640	98.44	已完工	09:01:44	11:01:30
2	果汁	8 15028005	2.1kg特调金桔味	2.10	476	468	468	98.32	已完工	10:48:58	13:01:16
3	果汁	8 15046018	980mlR柠檬糖	1.28	781	768	768	98.34	已完工	08:59:07	10:35:57
4	果汁	8 15159002	2.2kg草莓冰棒	2.20	227	0	0	0.00	已完工	08:41:54	08:52:26
5	果汁	1 10201012	1.2kg优黑C山楂	1.20	833	816	816	97.96	已完工	08:55:27	10:35:01
6	果汁	1 10201031	1.1kg优黑C茉莉	1.10	909	900	864	99.01	已完工	10:48:33	13:12:47
7	果汁	2 15371003	1.2kg特调百香果	1.20	5000	4956	4956	99.12	已完工	22:22:30	07:00:08
8	果汁	2 15046024	6kgR调味糖浆	6.00	3750	1280	1280	34.13	装箱中	08:36:29	
9	果汁	3 15028012	2.1kg特调黑糖	2.10	1904	0	0	0.00	装箱中	13:06:49	
10	果汁	7 10503001	1.25kg黑糖精	1.25	3200	624	624	19.50	装箱中	10:42:49	
11	果汁	2 15371003	1.2kg特调百香果	1.20	6666	648	648	9.72	装箱中	07:19:20	
12	果汁	3 15046038	1kgR芒果果酱	1.00	2000	984	984	49.20	装箱中	08:51:01	
13	果汁	5 15046010	1kgR百香果果酱	1.00	6000	1620	1620	27.00	装箱中	09:08:50	
14	果汁	7 15371004	500g特调冷冻果	0.50	15000	120	0	0.80	装箱中	12:13:50	
15	果汁	9 15023005	950g速冻荔枝	0.95	6504	1704	1704	26.20	装箱中	08:55:15	
16	果汁	2 10702002	13.44kg黑荔枝粉	13.44	401	378	168	94.26	装箱中	08:12:15	
17	果汁	1 10401017	2kg原味荔枝XH	2.00	4000	1520	1520	38.00	装箱中	08:46:09	
18	果汁	2 15111001	2kg原味荔枝XH	2.00	5000	0	0	0.00	装箱中	08:57:39	
19	果汁	3 10101012	3kg特浓饮料液	3.00	833	0	0	0.00	未开工		
20	果汁	5 10112003	20kg水蜜桃饮料	20.00	200	0	0	0.00	未开工		
21	果汁	5 10112009	20kg水蜜桃饮料	20.00	30	0	0	0.00	未开工		

Real-time tracking of production status
to improve management performance



Production scheduling diagram to achieve
accurate scheduling



IV. Competitive and Advantages – Production System

■ The Food Safety Laboratory

- Self inspection & systemized safety evaluation for products and raw materials .
- Establish the quality and safety management system, formulate the standard detection index.



Gas chromatograph-mass spectrometer

Used to detect pesticide residues, essence and spices;
At the same time, formulate Standard diagram



Particle size distribution analyzer

The particle size of the product is controlled within a certain range to ensure the stability of the product



Ultraviolet spectrophotometer

Detection of color value, chromaticity, absorption, transmittance



Refractometer

Detection of refractive index and sugar content



IV. Competitive and Advantages – Production System

■ Automated Warehouse Systems

- Batch management, effective series product resume system and traceability system.
- Improve storage allocation efficiency and real-time dynamic inventory management.
- Multi - position parallel management



Automatic display of cold storage warehousing information



Automatic identification of barcode for stocking



Packaging and transportation of concentrated juice area



Automatic palletizer



IV. Competitive and Advantages – Production System

■ WMS(Warehouse Management System) :

Focus on warehouse informationization

- System automation : enable automatic order information flow ; support batch import of inbound and outbound documents.
- Precise inbound and outbound management : identify product specifications accurately to improve warehouse operation accuracy and efficiency.



Real-time visualization of storage locations

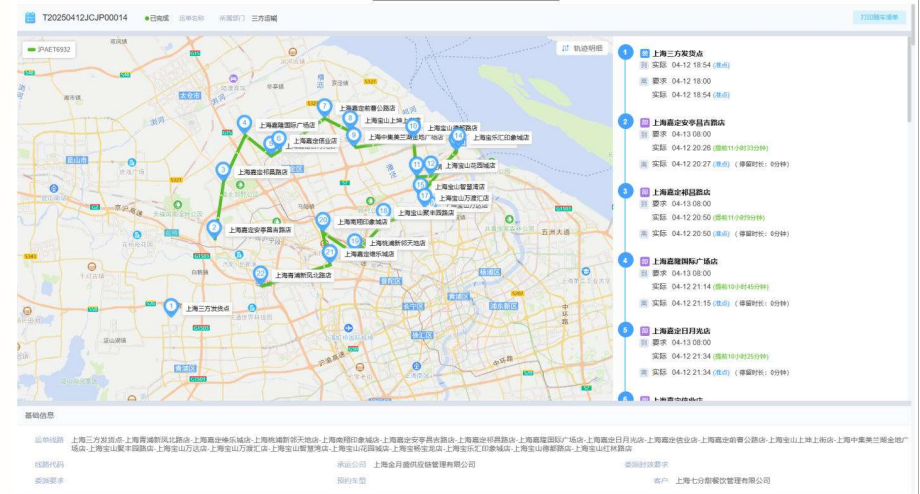


Order operation analysis dashboard



IV. Competitive and Advantages – Production System

- TMS management module
- Digital service development path
- Intelligent integration of multiple terminals and online collaboration
- Integrated software-hardware solution with end-to-end digital monitoring



Brand delivery transportation route operation diagram



Intelligent integration of multiple terminals and online collaboration

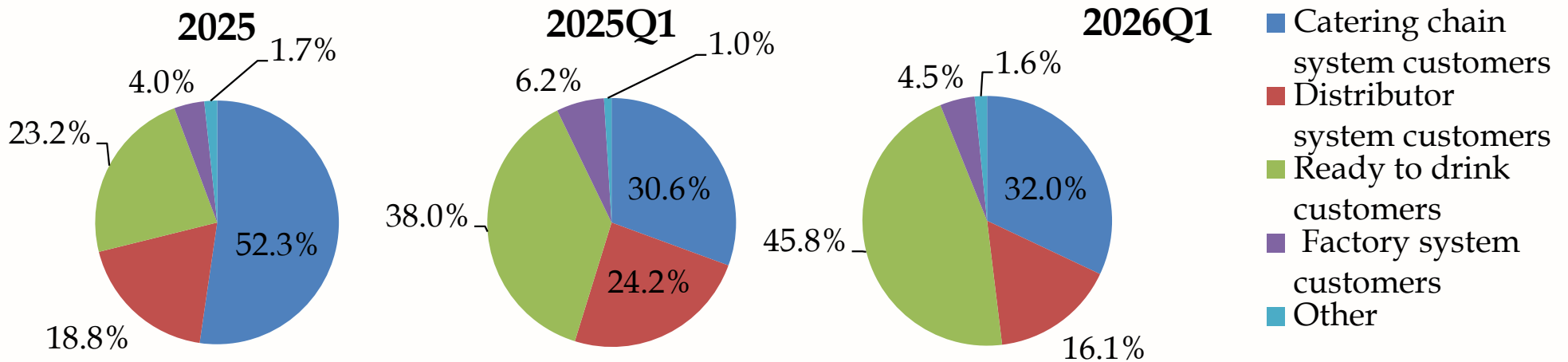


Digital service development path

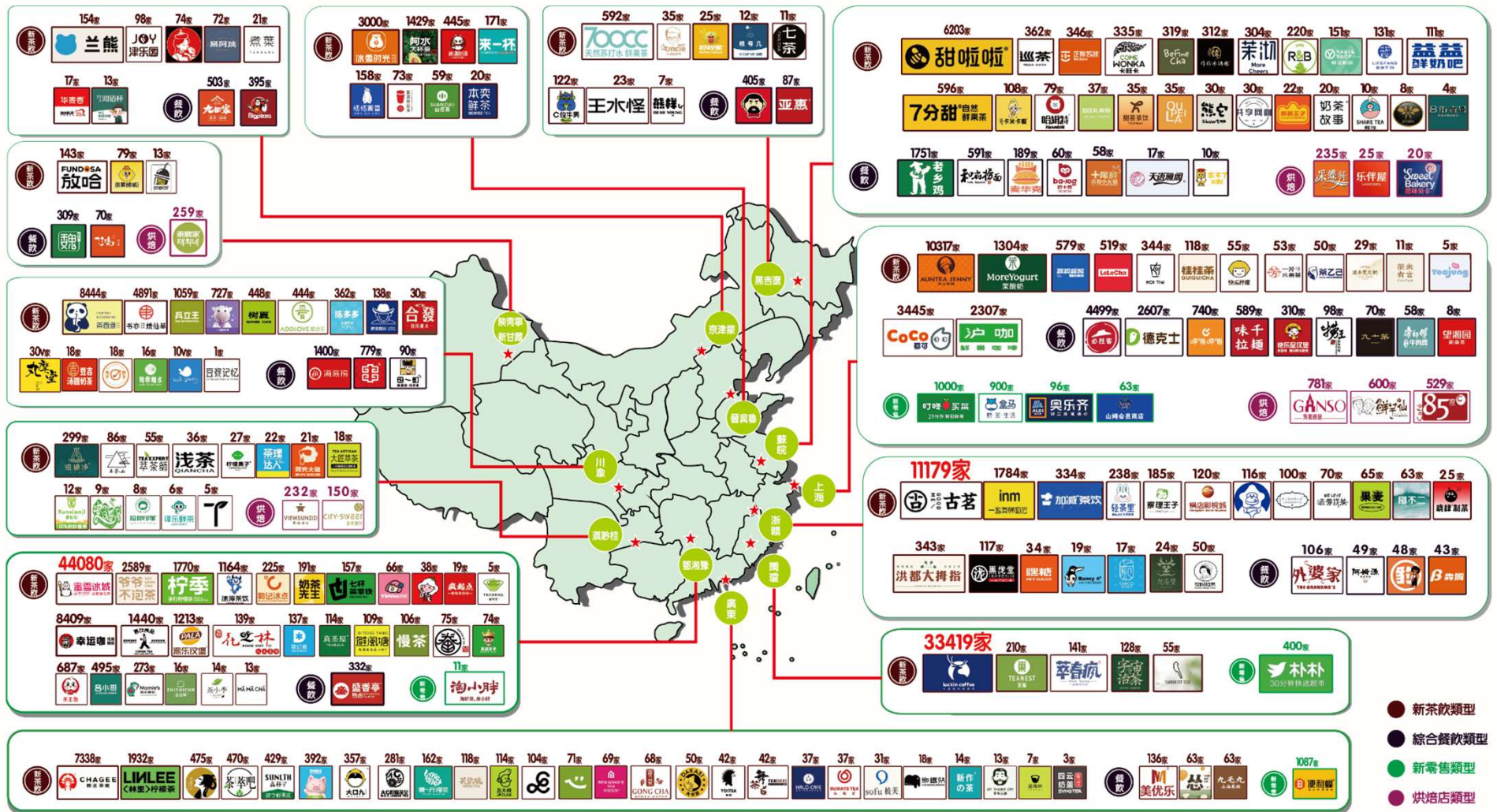


IV. Competitive and Advantages – Distribution System

Major Customer Types



■ National Catering Chain System Customers



The number of directly cooperative stores has reached 174,500, accounting for 59.3% of the new tea beverage stores. (The proportion includes distributor services for local small and medium-sized brand stores)



V. Business Report – System and Client Authentication

Domestic and international system certification

境內	ISO	HACCP	ISO22000	FSSC22000	MUI	ISO14001	境外	FDA	低酸和酸化食品出口國FCE註冊&SID註冊	Halal Indonesia	Halal Food Certified

We will continue to focus on in-depth development and accept on-site certifications from various industries

With high standards of material selection and raw material supply, it serves well-known domestic brand enterprises in the fields of food processing, such as the dairy industry, catering and retail.

乳業	蒙牛	伊利	新希望乳业 New Hope Dairy	工廠	McCormick 味好美	王老吉	新零售	叮咚买菜	东方甄选	ALDI 奥乐齐	盒马 鲜·美·生活	Sam's CLUB 山姆会员商店
餐飲	Hi 海底捞 1,400	塔斯汀 中国汉堡 12,267	楊國福 YANGGUOFU 5,570	Pizza Hut 必胜客 欢乐餐厅 4,499	dicos 德克士 2,607	松鶴樓 苏式汤面 SUZHOU NOODLES 30	烘焙	GANSO 元祖食品	ÉVIRTH —恩喜村—			
茶飲	蜜雪冰城 始于1997·冰激凌与茶 45,514	luckin coffee 4,891	古茗 GOOD ME 13,811	AUNTEA JENNY 沪上阿姨 10,317	书亦燒仙草 4,478	一鸣® 1,784	柠季 手打柠檬茶 1,770	卡旺卡 come wonka 335	7分甜® 596	冰雪时光 3,000		

■ Kunshan Smart Factory



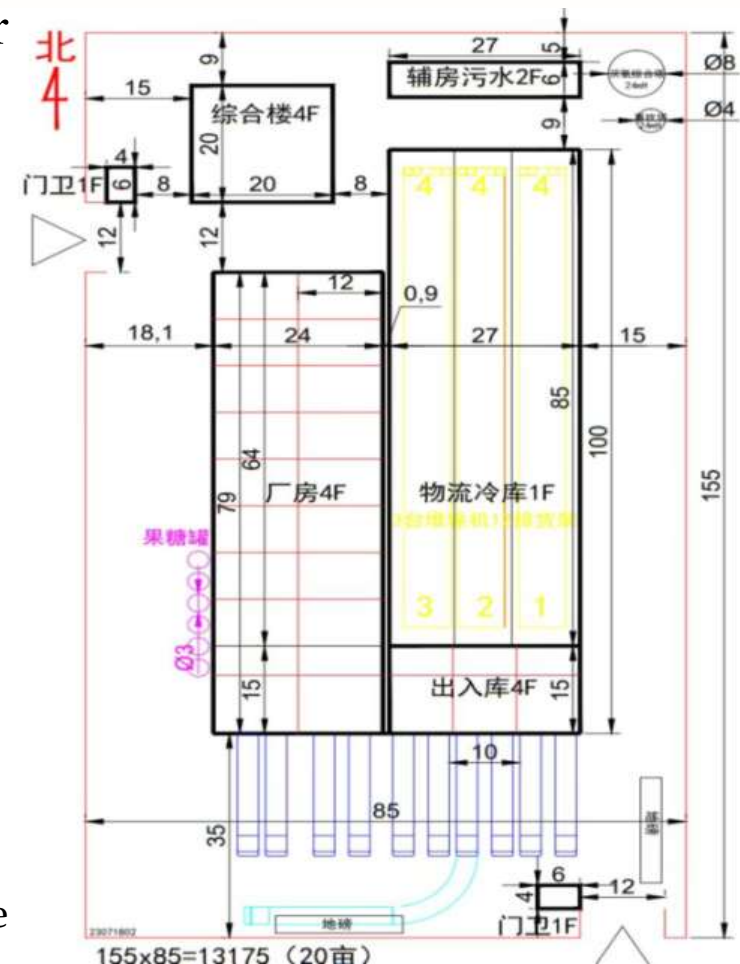
Modular, interlocking, block-like structure for easy reconfiguration and flexibility

1. Intelligent warehouse: automatic material preparation and loading.
2. Smart factory : automatic production/ assembly / packaging .
3. Intelligent quality control:automatic quality control.
4. ERP 、MES 、WMS and TMS system integration 。
5. Traceability Management : Trace every link such as materials, production and quality control.



Extreme cost management and team efficiency management

1. Zero inventory management
2. Combination of small lot diversification and large lot standardization.



20-mu modular factory
schematic diagram



VI. Future Development Strategy

– Upgrading of product value chain

■ Production and R&D of Fruit Upstream

Located in Baise, Guangxi, with mango as the core, it integrates high-quality resources from all over the country and introduces high-quality overseas raw materials. Develop the initial processing of characteristic fruits and grasp the market demand of new style tea drink. Fully develop the whole fruit industry chain of "from field to cup" to provide more natural, healthy, safe and delicious fruit materials for the new style tea drink industry.



Baise Mango Base



Baise Mango Base



Chilled Mango Sago Cream
with Pomelo

Five Connotations of New tea beverages



2024 Source : Compiled based on iiMedia Research 、Prospectus of MIXUE Group ;
2022 Source : Frost & Sullivan



VI. Future Development Strategy – Technology Innovation

■ Flavor Granules



Natural and Healthy

It is made of natural Konjac rubber powder, which contains high dietary fiber and low calorie.

Bouncy and Fun

The palate is Bouncy and can be added to drinks and desserts at will. Fun and value!

Convenient

Heat and freeze resistant, room temperature storage, ready to use in open bag, save time and effort!



VI. Future Development Strategy

– Technology Innovation

- Redefine juice and create a new category— Pioneer new style tea drink pre-packaged beverage



More abundant

Shelf life :	Cold storage (14-21 days)
Category :	Pulp included (Cold storage)
Sterilization method :	low-temperature sterilization
Packing method :	Adjustable bottle type
Storage condition :	Cold storage(0°C-4°C)





富與貴，是人之所欲也，
不以其道得之，不處也。
... 《論語》

永續經營 (ESG)

“Riches and honors are what men desire. If they cannot be obtained in the proper way, they should not be held. Poverty and meanness are what men dislike. If they cannot be avoided in the proper way, they should not be avoided.”

The Analects of Confucius



With QR code management from raw materials production, processing, circulation and sales, constructing a real time food safety product resume.





VII. Environment 、 Social Responsibility 、 Corporate Governance (ESG)

Employee Stability

Employee Welfare

Transparent management of the restaurant, festival gifts and activities, family visits, English class/Kendo class/day-care/scholarship for employees' children.

Employee Cultivation

New employees and professional skills training, on-the-job learning of reserve cadres , educational background upgrade education, and building a continuous learning environment for all staff.



17:09 | 2025.12.23 星期二
江苏省苏州市昆山市张浦镇银河新
都花园
Family Visits



Employee Birthday Party



Employee Group Tour



Ceremony for Recognizing Senior Employees



Corporate Employee Children's English Program



Corporate Management Cadre Training Program



Give red envelopes



VII. Environment 、 Social Responsibility 、 Corporate Governance (ESG)

Employee Stability

Safe working environment

Introduce standardization of safety production, implement safety production training, and eliminate potential safety hazards.

Care for and maintain employees' health

Kendo and morning exercises ; various sports competitions; regular health check-ups and health talk.



Morning exercises



Kendo promotion examination



Employee wellness workshop



Fishing competition



Employee wellness gym



Staff congress



VII. Environment 、 Social Responsibility 、 Corporate Governance (ESG)

■ Sustainable Farm Engagement for Children and Families

Public sightseeing and fruit picking

Immerse yourself in the joy of nature's bounty and enjoy the purest rural moments.

Parent-child agricultural activities and health farm events

Designing age-appropriate farming experiences and outdoor exploration programs.



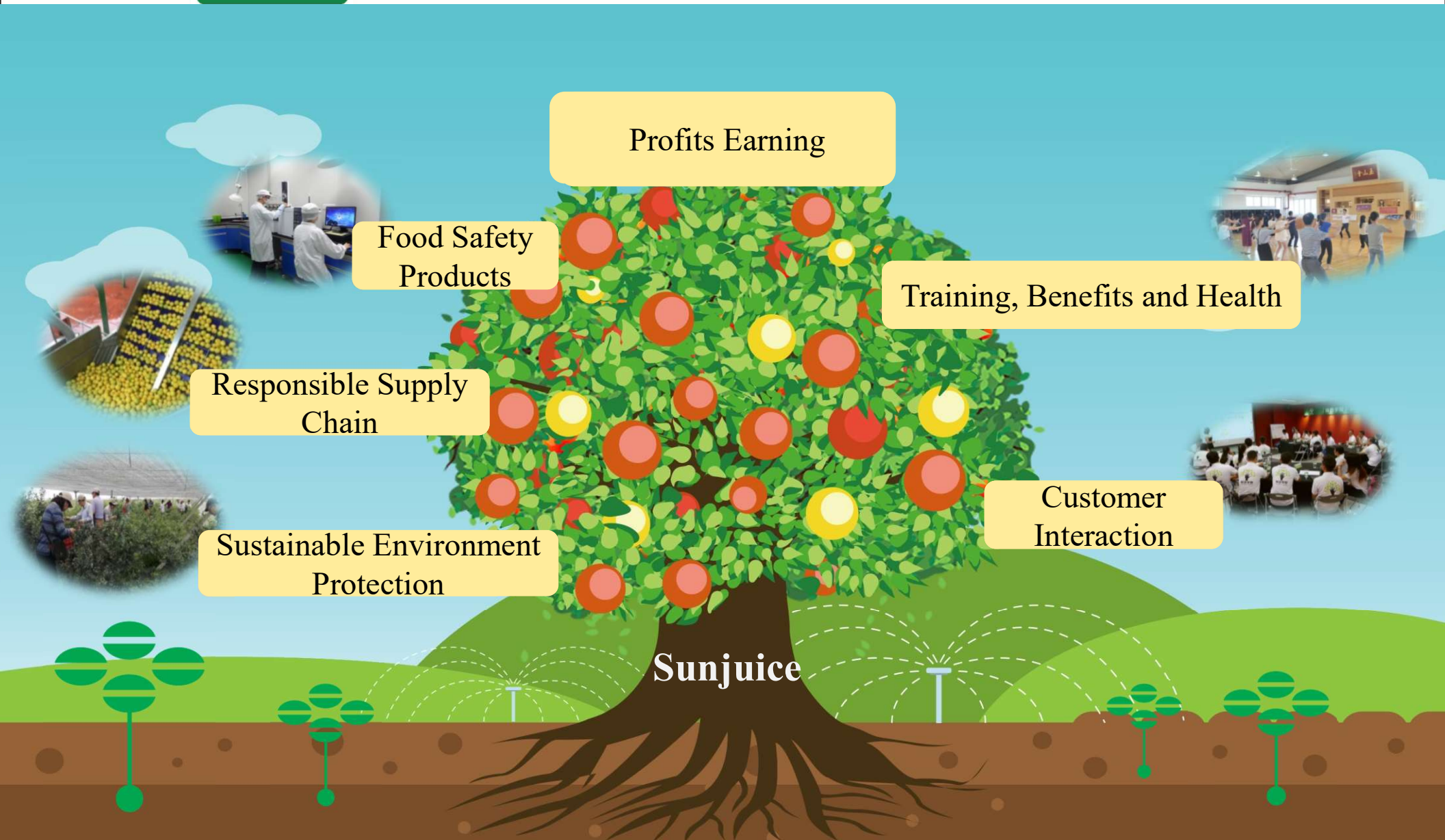
Blueberry cultivation popular science education for middle school students



Parent-child agricultural activities and health farm events



Blueberry popular science writing activity for kindergarten children





里仁爲美

《論語》

“It is virtuous manners which constitute the excellence of a neighborhood.”

The Analects of Confucius

平安富足

Peaceful & Abundant

股票代號:1256

Thank you for your Listening!

NATURAL

天然

HEALTH

健康

SAFETY

安全

DELICACY

美味

