鮮活控股股份有限公司
Sunjuice Holdings Co., Limited

stock code：1256

Environment、Social Responsibility、Corporate Governance (ESG)

Presenter: Sam Wu, Director / Spokesperson

Date: 13 November, 2026



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I. Company Profile Overview—Core Products

- Stock code：1256
- Total Group Workforce: 910 permanent staff（as of October 31, 2026）
- Product Positioning
  - B2B Beverage Raw Materials: Customized beverage ingredient supply (concentrated juices, syrups, fruit pulps, texture particles) with over 1,600 SKUs in total.
  - Ready-to-Drink Pre-Packaged Products: Refrigerated finished ready-to-drink products in the new tea beverage category
- Target Clients & Distribution Channels:
  - B2B Clients: Hand-shaken beverage chains, catering enterprises, food processing factories.
  - Retail Channels: New-retail mass merchandiser channels
- Service Features: Custom exclusive beverages can be developed according to client requirements, providing low-volume diversified beverage solutions.



Ready-to-Drink Pre-Packaged Products



B2B Tea & Beverage Raw Material Products

I. Company Profile Overview—Factory Fact

East China Production Base–Kunshan



- Land Area：9,870 ping
- Factory Area：13,860 ping
- Capacity：65,000 MT/Year

Smart Factory-Kunshan



- Land Area：7,950 ping
- Factory Area：14,040 ping
- Capacity：20,000 MT/Year

South China Production Base -Guangdong



- Land Area：10,790 ping
- Factory Area：7,510 ping
- Capacity：42,000 MT/Year

North China Production Base-Tianjin



- Land Area：10,080 ping
- Factory Area：5,510 ping
- Capacity：34,000 MT/Year

Upstream Production Base for Fruits–Guangxi



- Leased Area：2,080 ping
- Capacity：6,000 MT/Year

Taiwan Production Base



- Land Area：1,880 ping
- Factory Area：1,060 ping
- Capacity：4,000 MT/Year

II. Financial Performance - 2026 Q1-Q3 Financial Highlights

Financial performance trended upward in the first three quarters, with ready-to-drink products emerging as the core growth engine

Unit : NT$100 million

Revenue

44.77 100 million

▲ +38.13% YoY Growth

Gross profit

32.94 %

▲ +4.37% YoY Growth

Operating profit margin

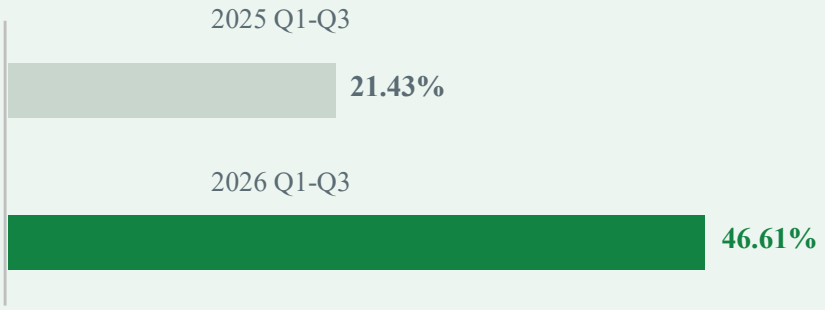
18.04 %

▲ +4.60% YoY Growth

Increased proportion of customers for ready to drink products

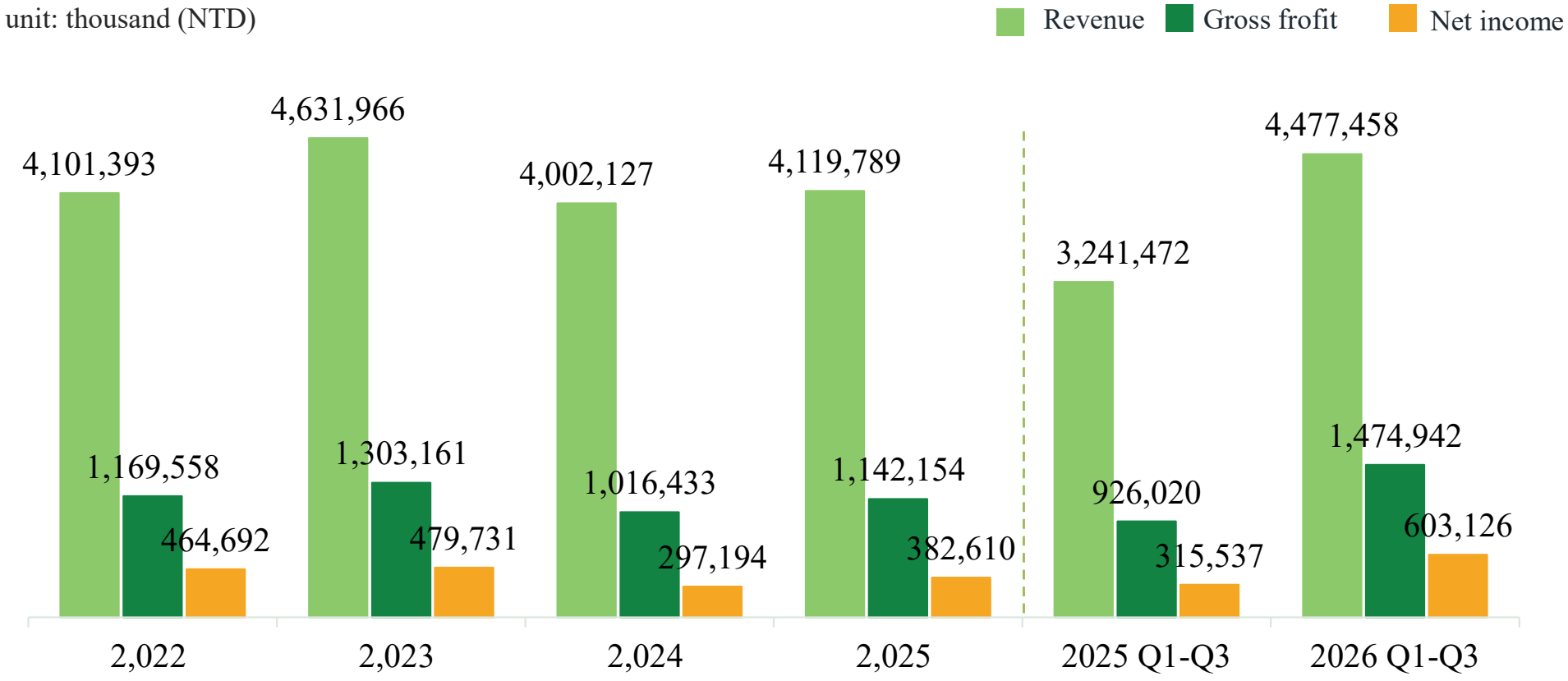
25.18%

Increased from 21.43% in the first three quarters of 2025 to 46.61%



II. Financial Performance

Recent Years' Revenue & Gross Profit & Net Income

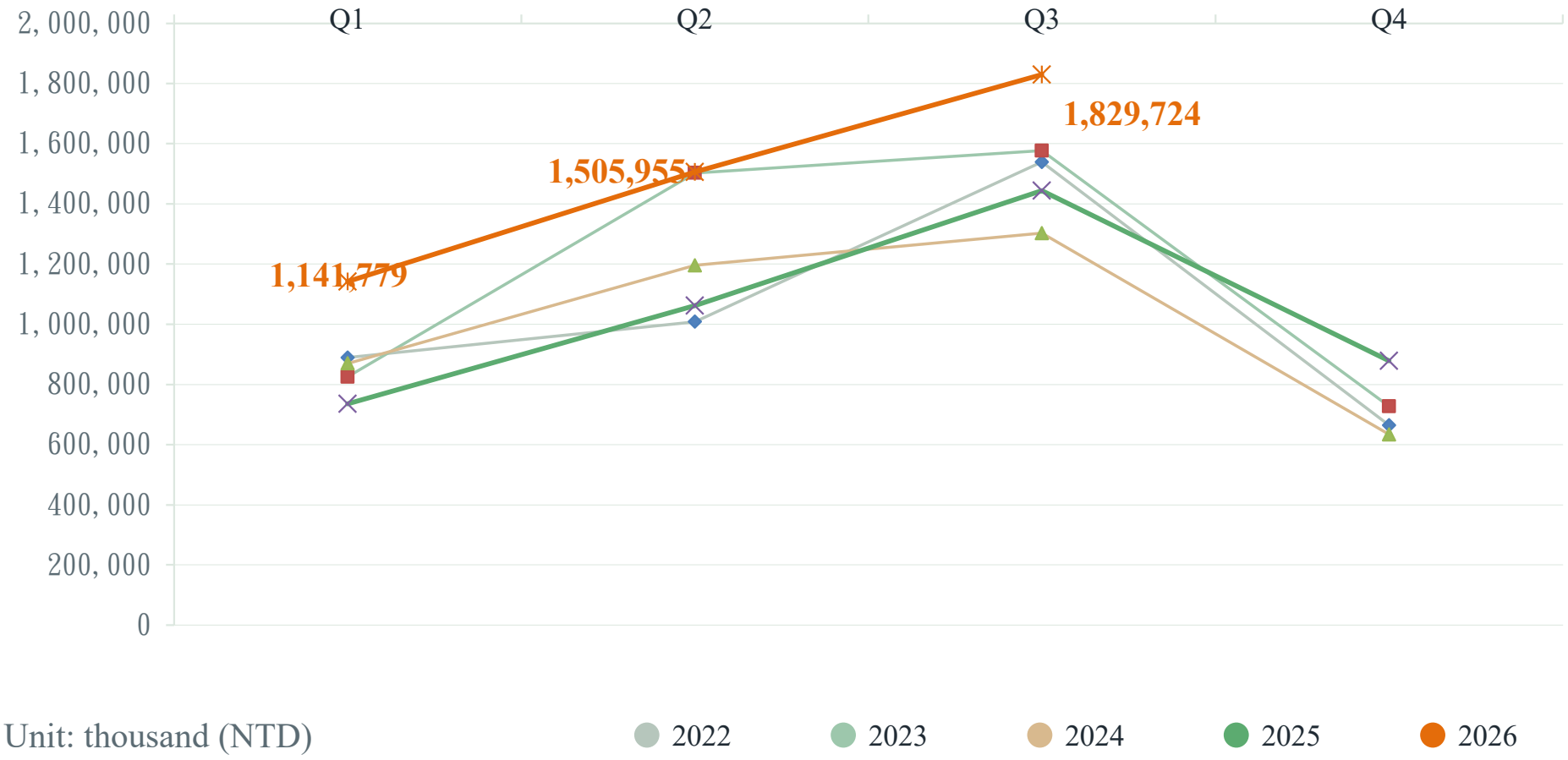


Revenue for the first three quarters of 2026 reached NT$ **4.477 billion**

Operating revenue increased by **38.13%** year-on-year

II. Financial Performance

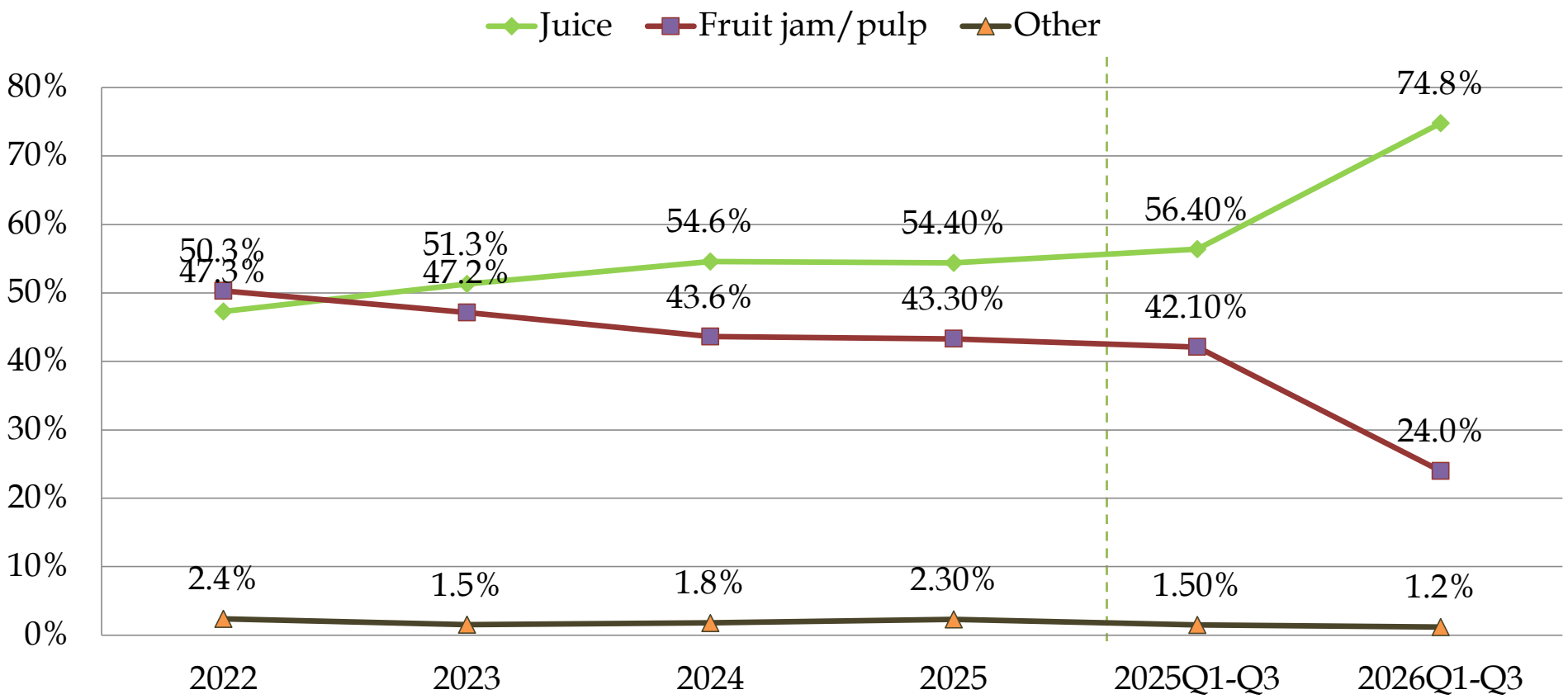
Recent Years' Revenue (Quarterly)



Operating revenue for Q3 2026 reached NT$ 1.829 billion

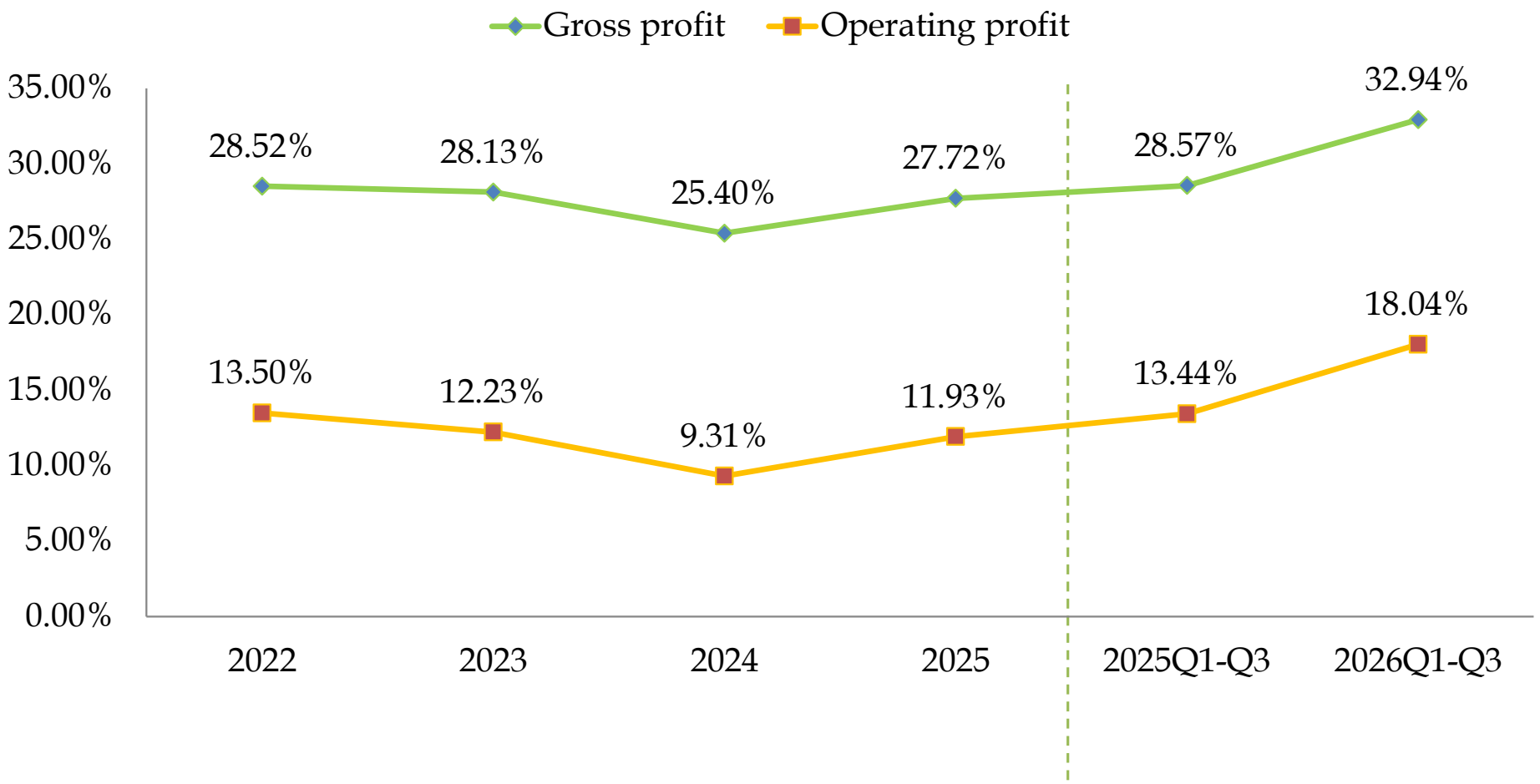
II. Financial Performance

Recent Years' Revenue (Product Category Ratio)



II. Financial Performance

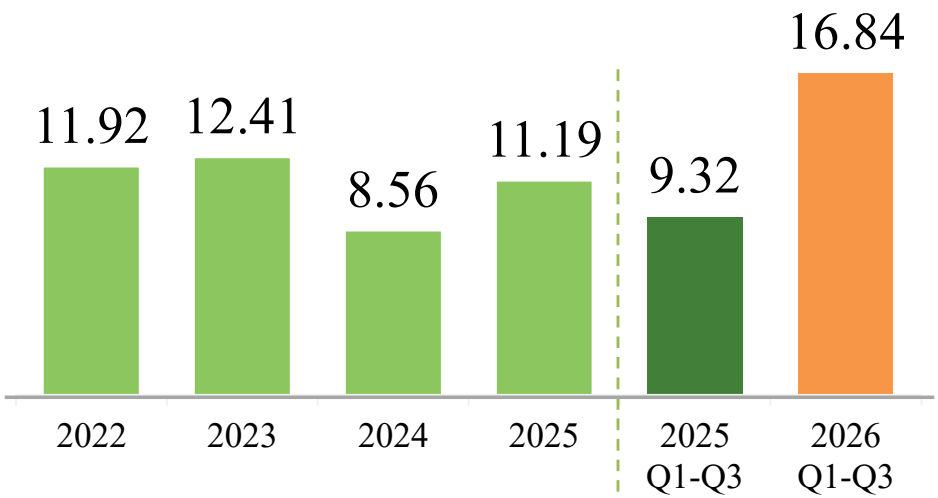
Recent Years' Gross Profit Margin & Operating Profit Margin



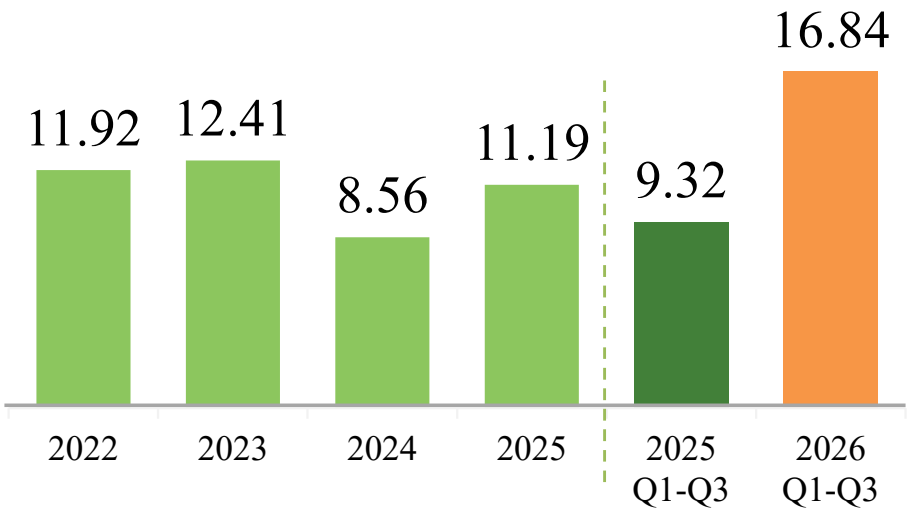
II. Financial Performance

Recent Years' Basic EPS

EPS(current years)



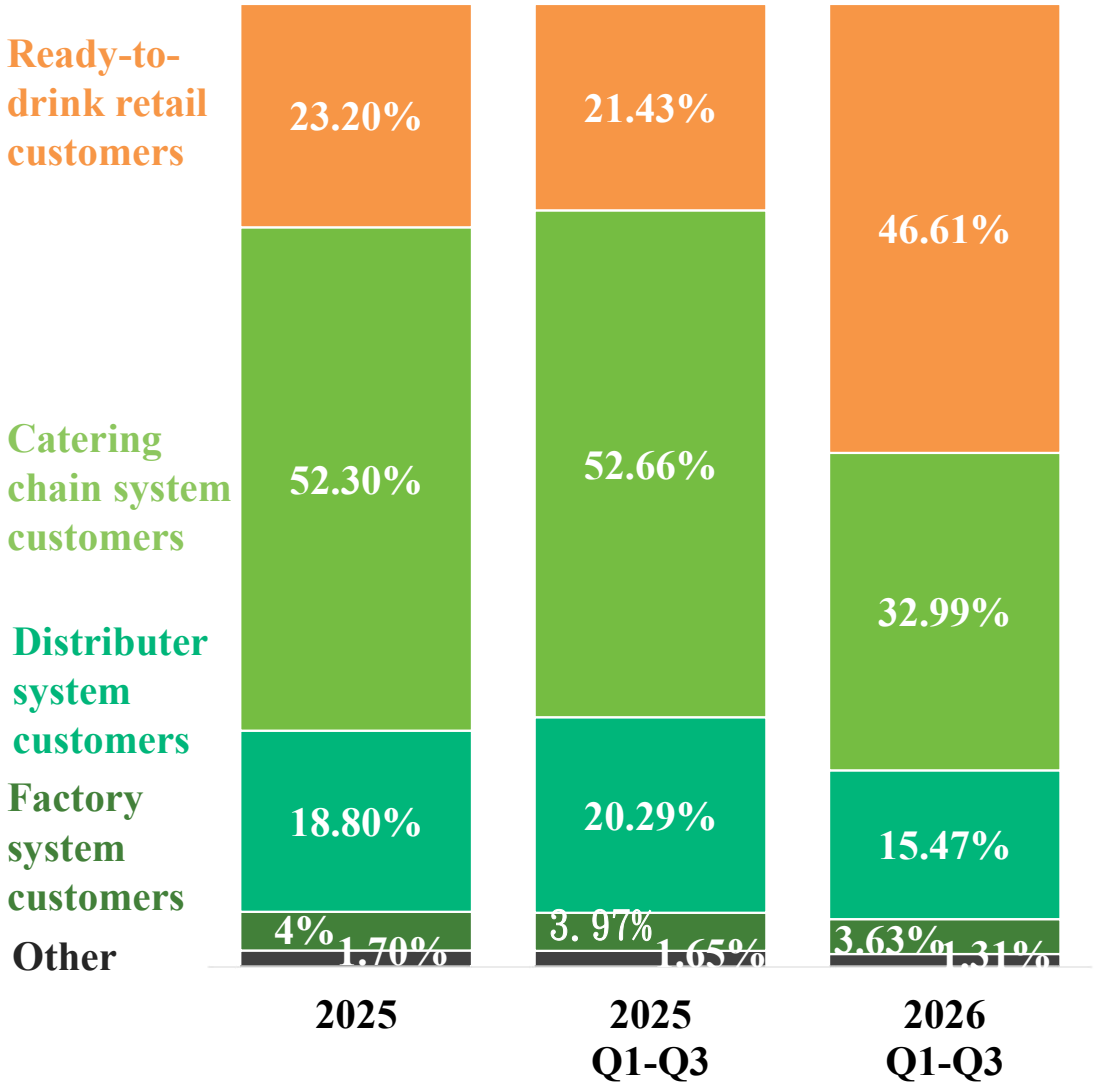
EPS(retrospective adjustment)



Item	2022	2023	2024	2025	2025 Q1-Q3	2026 Q1-Q3
Weighted average number of shares issued for the year (Thousands of shares)	33,842	33,842	33,842	34,154	33,842	35,776
Weighted average number of issued shares (retrospective adjustment) (Thousands of shares)	33,842	33,842	33,842	34,154	33,842	35,776

III. Business Report —Distribution System

Changes in the main customer types



Changes in the proportion of ready-to-drink retail customers

21.43% ▶ 46.61%

2025Q1-Q3 2026Q1-Q3

↑ +25.18%



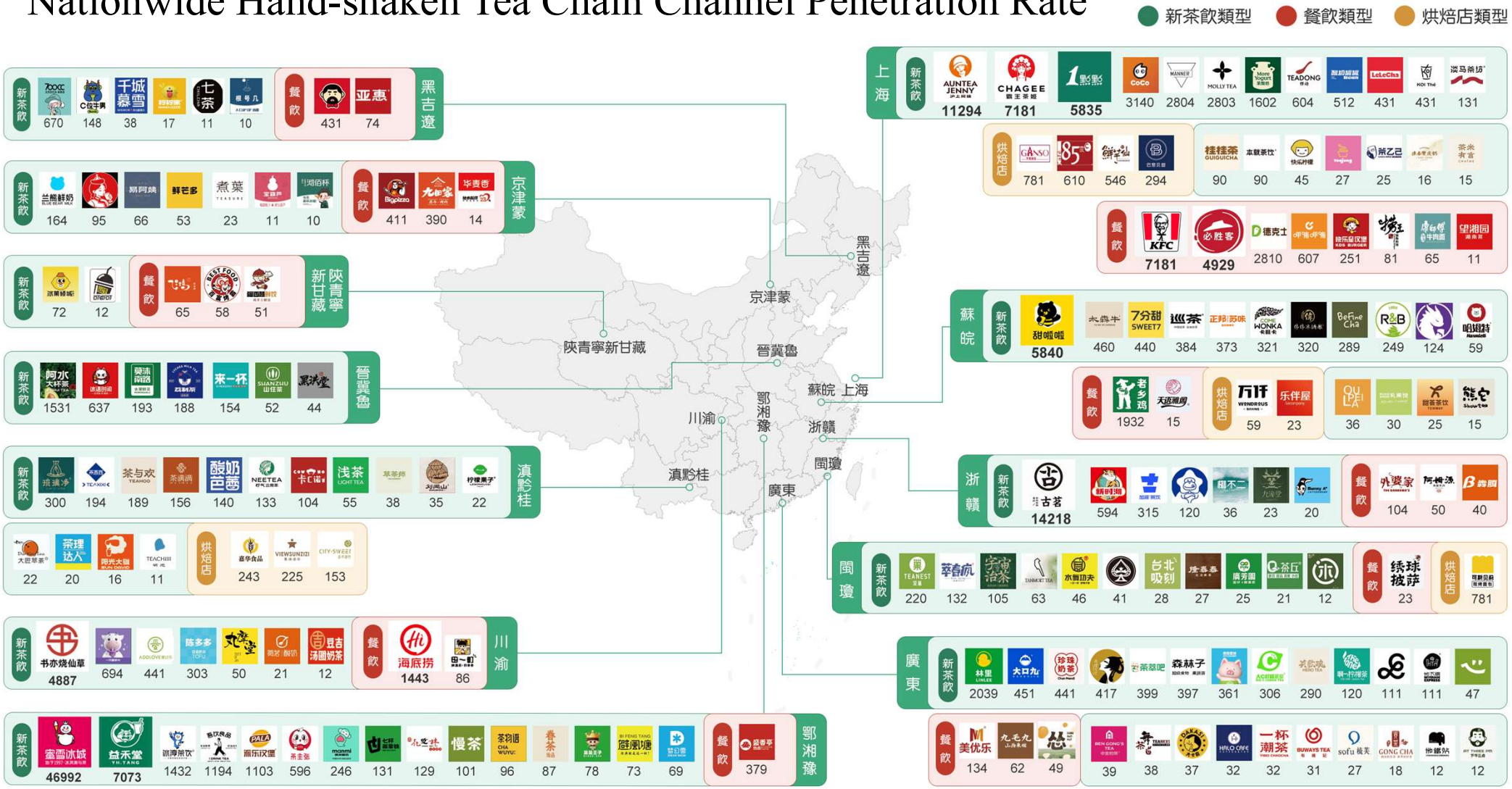
Chinese Modern Barista Competition



National Restaurant Association (NRA) Show, USA

III. Business Report — Catering chain system customers

Nationwide Hand-shaken Tea Chain Channel Penetration Rate



We have partnered with **135,000** chain hand-shaken tea stores, accounting for **59%** of the national hand-shaken tea chain market.

Brand store data source: Canyandata Platform, statistical information as of October 15, 2026

III .Business Report — Chain Coffee System Customers

We have partnered with **47,000** chain coffee stores, accounting for **42%** of the national coffee chain market.



Luckin Coffee Meteorite Latte (Brown Sugar Crystal Boba)



M Stand Ice Green Mango Amla Tea Shake (Frozen Olive Amla)



Lucky Cup Sweet Melon Jasmine (Original Crystal Boba)

luckin coffee

36,836 units

As the world's second-largest chain coffee brand, our lifetime cumulative unique transacting user base has surpassed 520 million globally.

幸运咖
现磨咖啡

8,022 units

Our nationwide store network has exceeded 8,000 locations, making us the cost-effective scale leader in the sector.

M Stand 672 **units**	one step 一尺花园 garden 85 **units**	CLOVES COFFEE 四叶咖啡 43 **units**
Minism Coffee 小咖咖啡 762 **units**	爵渴咖啡 JUECO COFFEE 115 **units**	七鲜咖啡 7Fresh Coffee 20 **units**

Brand store data source: Canyandata Platform, statistical information as of October 15, 2026

III .Business Report —Prepackaged RTD Beverage Business

Ready-to-drink products	
Core Distribution Channels	New Retail Chain Supermarkets Warehouse Stores Fresh Food E-Commerce Platforms
Business Characteristics	C-end retail finished products channel-oriented operation model customized new product co-creation
Representative Customers	

ALDI 奥乐齐

Century-old German retail giant, ranked Top 4 globally in the retail industry

Sam's CLUB 山姆会员商店

With annual revenue exceeding 140 billion RMB, it serves as the core growth engine for Walmart China.

盒马 鲜·美·生活

As the benchmark player in China's fresh food retail sector, our annual total transaction value has exceeded 107 billion RMB

叮咚买菜

As the leading player in China's instant retail sector, we operate over 1,000 front warehouses across the country

朴朴 30分钟快送超市

As the benchmark player in South China's instant retail sector, we have deeply rooted our operations in Fujian and Guangdong provinces, with over 400 large-scale front warehouses deployed across the region

美國華源食品集團

Our distribution network covers mainstream retail channels across the United States, including Costco, Walmart and other leading national retailers

Data Source: Publicly Disclosed Corporate Financial Reports & Authorized Industry Research Institutes, all figures represent publicly available information for the latest fiscal year.

III . Business Report— System and Client Authentication

- Domestic and international system certification

境內

品質管理體系 | HACCP體系 | 食品安全管理體系 | 食品安全管理體系 | 清真體系 | 環境管理體系

境外

美國FDA認證 | 低酸和酸化食品出口國FCE註冊&SID注冊 | 印尼清真認證 | 馬來西亞清真認證

- We will continue to focus on in-depth development and accept on-site certifications from various industries

With high standards of material selection and raw material supply, it serves well-known domestic brand enterprises in the fields of food processing, such as the dairy industry, catering and retail.

乳業：蒙牛、伊利、新希望乳业 New Hope Dairy、君乐宝 JUNLEBAO

工廠：McCormick 味好美、王老吉

烘焙：GANSO 元祖食品、德麥

新零售：Sam's CLUB 69 | ALDI 奥乐齐 123 | 盒马 鲜·美·生活 400+ | 超盒算 NB 700+ | 叮咚买菜 1,000前置倉

餐飲：KFC 13,875 | 塔斯汀 中国汉堡 13,267 | Pizza Hut 必胜客 欢乐餐厅 4,929 | dicos 德克士 2,810 | Hi 海底捞 1,443

茶飲：蜜雪冰城 46,992 | luckin coffee 36,836 | 古茗 14,148 | AUNTEA JENNY 11,294 | 益禾堂 7,073 | CHAGEE 霸王茶姬 7,181 | 1點點 5,835 | 书亦烧仙草 4,887 | COSTA COFFEE 204 | CoCo 都可 3,140 | 冰雪时光 4,500 | MOLLY TEA 茉莉奶白 2,803

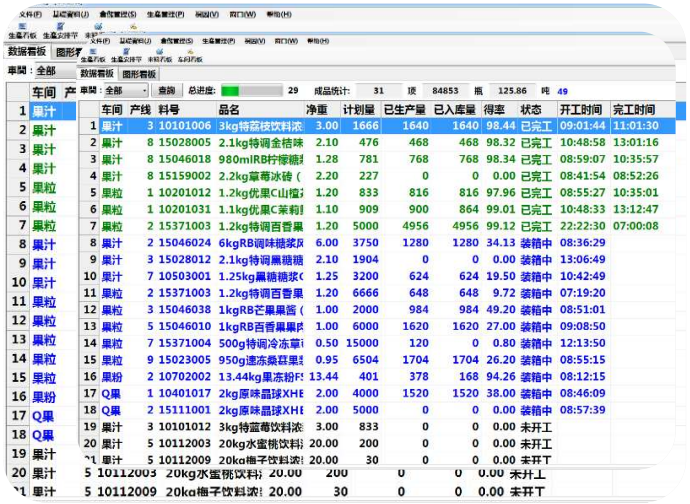
Brand store data source: Canyandata Platform, statistical information as of October 15, 2026

IV. Competitive and Advantages ─ Production System

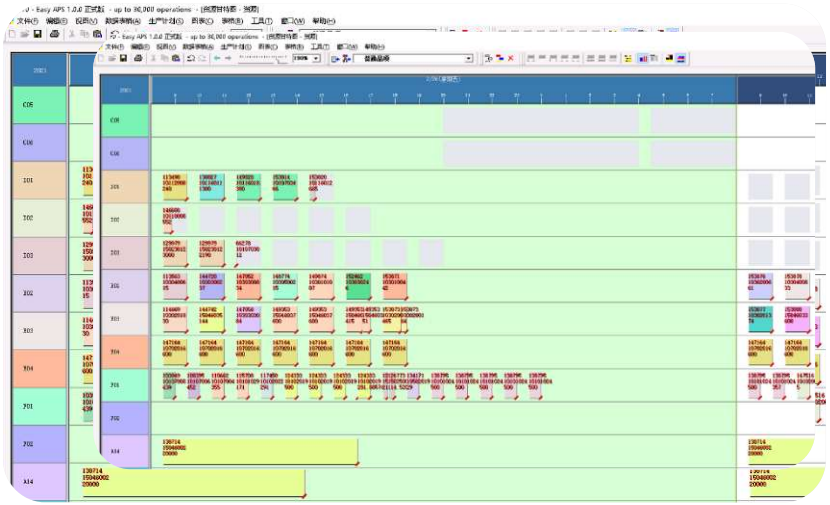
APS(Advanced Planning and Scheduling)：

Orders will be dispatched within 3 to 5 days upon receipt

- Precise production scheduling; Connect SAP system and WMS system in series.
- Realize real-time synchronization of scheduling, production and storage, improve delivery timeliness and management efficiency.
- The minimum production capacity for a single item is 100 kilograms, with an average daily order processing volume of 90 , involving 270 items. At peak times, it can handle more than three times the daily volume.



Real-time tracking of production status to improve management performance



Production scheduling diagram to achieve accurate scheduling

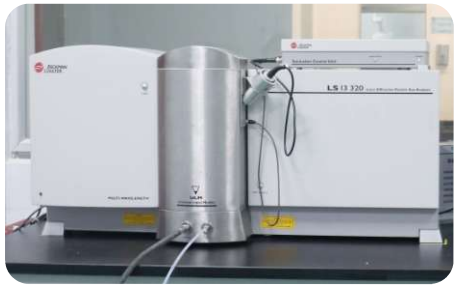
IV. Competitive and Advantages ─ Production System

Deliver reassuring, reliable products to every customer

- We conduct in-house self-inspection for all finished products and raw materials, and have established a complete product safety verification mechanism by engaging accredited third-party testing institutions.
- We have rolled out a formal quality & safety management system with standardized, documented testing indicators for all production batches.



Gas chromatograph-mass spectrometer



Particle size distribution analyzer



R&D Laboratory



Ultraviolet spectrophotometer



Refractometer

IV. Competitive and Advantages ─ Production System

- WMS(Warehouse Management System)：
  Focus on warehouse informationization

➢ System automation：enable automatic order information flow；support batch import of inbound and outbound documents.

➢ Precise inbound and outbound management：identify product specifications accurately to improve warehouse operation accuracy and efficiency.



Real-time visualization of storage locations



Order operation analysis dashboard

IV. Competitive and Advantages ─ Production System

Automated Warehouse Systems

- Batch management, effective series product resume system and traceability system.
- Improve storage allocation efficiency and real-time dynamic inventory management.
- Improve workplace conditions and implement precision marketing strategies.



Automatic display of cold storage warehousing information



Automatic identification of barcode for stocking



Packaging and transportation of concentrated juice area



Automatic palletizer

Spanish Brand HPP Ultra-High Pressure Sterilization Equipment



- Cold-press low-temperature sterilization process
- no preservatives added
- peak daily production capacity of 100 tons

Aseptic Filling Production Line



Aseptic Blow-Fill-Cap Integrated Production Line



Aseptic Filling Equipment



Automated Visual Inspection System

Aseptic Blowing-Filling-Capping Integrated Production Line, fundamentally eliminating secondary contamination risks

Supports both low-temperature and ambient aseptic filling processes, with additional capability for particulate-containing product canning

Vision AI solution enables 100% inline quality inspection on the production line, with synchronized full-lifecycle traceability

VI. Corporate Strategic Layout
—Technology Innovation

Five Connotations of New tea beverages-



	Fruit Tea	Bubble Tea	Latte
2025	49%	43%	8%
	Beautiful appearance	A lot of fresh and healthy elements	A high sense of value	Excellent taste

Data Source: 2025 annual category proportion data is estimated based on the combined analysis of iiMedia Research and CIC Insights.

Flavor Granules



Cat-Paw Shape
Crystal Boba



Sakura Shape
Crystal Boba



Bear Shape
Crystal Boba



Peach Flavor
Crystal Boba

Vibrant Shaped Crystal Boba

Natural and Healthy

It is made of natural Konjac rubber powder, which contains high dietary fiber and low calorie.

Bouncy and Fun

The palate is Bouncy and can be added to drinks and desserts at will. Fun and value!

Convenient

Heat and freeze resistant, room temperature storage, ready to use in open bag, save time and effort!

VI. Corporate Strategic Layout
—Technology Innovation

Redefine juice and create a new category— Pioneer new style tea drink pre-packaged beverage



Ready-to-Drink Product Portfolio

Fruit Content	**Premium Ready-to-Drink**	**Chilled Ready-to-Drink**	**Customized Formula**
Formulated on the basis of real fruit juice and pulp	HPP High Pressure Cold Sterilization Production Line	Cold chain distribution, twist cap and enjoy immediately	Adjust product specifications according to different channel requirements

Pre-packaged ready-to-drink finished products = identical flavor profile to new-style tea store offerings × presented in retail-friendly packaging, serving as the group's core growth momentum.

VI. Corporate Strategic Layout — Modular smart factory

Kunshan Smart Factory

Modular Flexible Building Block Architecture

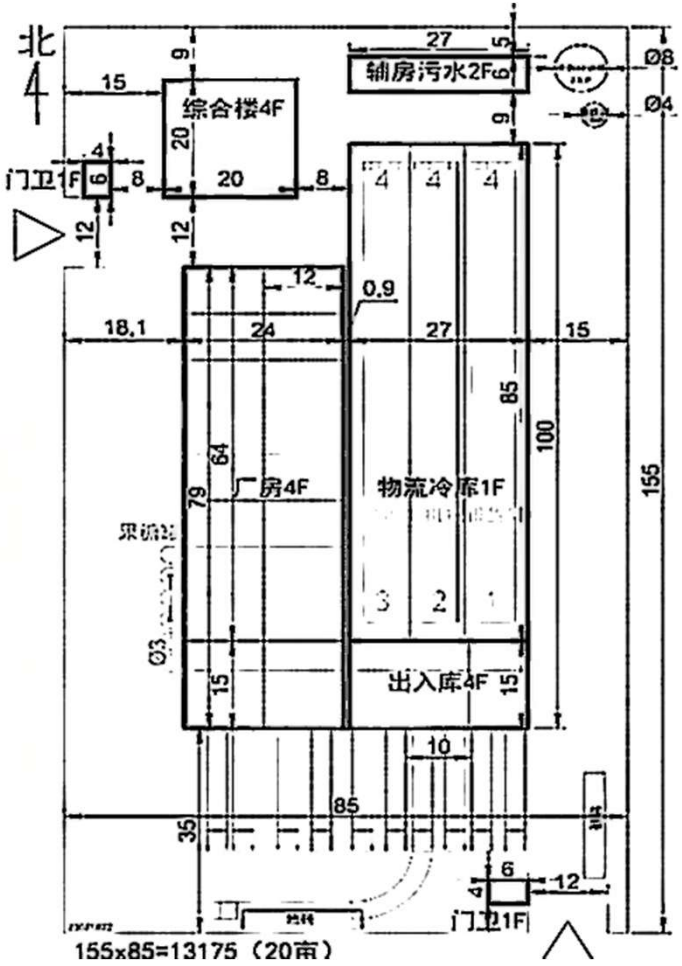
Freely combinable and connectable, with a building-block combined structure that facilitates easy reconfiguration and flexible production

Systematic end-to-end automated interconnection:

Warehouse, production, packaging and quality control operations run automatically with fully integrated ERP, MES, WMS and TMS systems, enabling full-chain traceability across the entire value stream

Flexible Capacity Expansion

Agile production line switching capability to meet diverse product manufacturing requirements, support low-volume high-variety production, and rapidly respond to shifting market demands



20-mu modular factory schematic diagram

Environment、Social Responsibility、Corporate Governance (ESG)

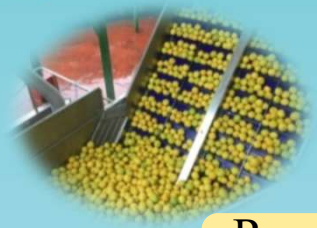


Food Safety Products

Profits Earning



Training, Benefits and Health



Responsible Supply Chain



Customer Interaction



Sustainable Environment Protection

Sunjuice

ESG - 1. Corporate Governance、2.Business Commitment、3.Social Participation、4.Sustainable Environment



“It is virtuous manners which constitute the excellence of a neighborhood.”

The Analects of Confucius

平安富足

Peaceful & Abundant

Schedule-Statement of Financial Position (Jan-Sep 2023 to 2026)

unit: thousand (NTD)

Accounting Item	September 30st,2026	December 31st, 2025	December 31st, 2024	December 31st, 2023
Total Assets	**6,205,942**	**4,899,587**	**4,237,789**	**4,906,170**
Current Assets：	**2,872,250**	**2,229,303**	**1,641,238**	**2,655,138**
Cash and Cash Equivalents	788,977	656,916	797,758	1,488,281
Financial Assets at Amortized Cost - Current	530,361	457,445	58,214	261,635
Net Accounts Receivable	870,564	587,700	307,772	358,202
Inventories	619,449	447,057	423,753	480,385
Other Current Assets	62,899	80,185	53,741	66,635
Non-Current Assets	**3,333,692**	**2,670,284**	**2,596,551**	**2,251,032**
Property, Plant and Equipment (PPE)	2,766,489	2,035,791	1,848,183	1,789,103
Right-of-Use Assets	165,386	163,548	160,397	162,397
Other Non-Current Assets	401,817	470,945	587,971	299,532
Total Liabilities	**1,665,494**	**942,154**	**810,615**	**625,832**
Current Liabilities	**1,346,895**	**856,987**	**736,607**	**539,938**
Short-term Borrowings	-	76,432	345,625	43,270
Accounts Payable	460,850	306,833	147,888	212,463
Corporate Bonds Payable	186,043	183,201	-	
Other Current Liabilities	700,002	290,521	243,094	284,205
Long-term Liabilities	**318,599**	**85,167**	**74,008**	**85,894**
Long-term Borrowings	226,898			
Other Non-Current Liabilities	91,701	85,167	74,008	85,894
Total Equity	**4,540,448**	**3,957,433**	**3,427,174**	**4,280,338**
Ordinary Share Capital	357,814	357,722	338,422	338,422
Retained Earnings	2,552,342	2,185,821	1,962,554	2,441,424
Others	1,630,292	1,413,890	1,126,198	1,500,492
Total Liabilities and Equity	**6,205,942**	**4,899,587**	**4,237,789**	**4,906,170**

Schedule-Consolidated Statement of Comprehensive Income
(Jan-Sep 2023 to 2026)

unit: thousand (NTD)

Accounting Item	2026(Jan-Sep)	2025	2024	2023
Operating Revenue	4,477,458	4,119,789	4,002,127	4,631,966
Cost of Goods Sold	3,002,516	2,977,635	2,985,694	3,328,805
Gross Profit	**1,474,942**	**1,142,154**	**1,016,433**	**1,303,161**
Operating Expenses	667,082	650,809	643,848	736,746
Operating Profit	**807,860**	**491,345**	**372,585**	**566,415**
Net Non-operating Income/Expense	30,113	42,430	33,039	83,044
Profit Before Income Tax	837,973	533,775	405,624	649,459
Income Tax Expense	234,847	151,165	108,430	169,728
Net Profit After Tax	**603,126**	**382,610**	**297,194**	**479,731**
Earnings Per Share (NT$)	16.84	11.19	8.56	12.41

Schedule-Statement of Cash Flows(Jan-Sep 2023 to 2026)

unit: thousand (NTD)

Accounting Item	2026(Jan-Sep)	2025	2024	2023
Profit Before Income Tax	837,973	533,775	405,624	649,459
Total Adjustments for Income and Loss Items	198,590	220,318	243,207	226,308
Net Changes in Operating Assets and Liabilities	-228,351	-137,387	34,137	99,084
Cash Generated from Operations	808,212	616,706	682,968	974,851
Interest Paid	-6,886	-13,557	-5,107	-1,494
Income Tax Refunded (Paid)	-132,545	-130,653	-123,745	-168,836
Net Cash Provided by (Used in) Operating Activities	**668,781**	**472,496**	**554,116**	**804,521**
Cash Flows from Investing Activities				
Purchase of Financial Assets Measured at Amortized Cost	-61,060	-176,519	-99,677	-155,956
Purchase of Property, Plant and Equipment	-405,239	-380,852	-258,874	-110,904
Others	-71,172	-108,773	18,688	10,591
Net Cash Provided by (Used in) Investing Activities	**-537,471**	**-666,144**	**-339,863**	**-256,269**
Cash Flows from Financing Activities				
Proceeds from Long-term Borrowings	236,902			
Proceeds from Corporate Bonds Issued		200,046	-	
Cash Dividends Paid	-236,114	-159,058	-223,358	-219,974
Proceeds from Capital Increase		276,304	-	
Acquisition of Equity in Subsidiaries		-	-1,038,148	
Others	-93,118	-272,521	289,916	39,736
Net Cash Provided by (Used in) Financing Activities	**-92,330**	**44,771**	**-971,590**	**-180,238**
Effect of Exchange Rate Changes on Cash and Cash Equivalents	93,081	8,035	66,814	-36,618
Net Increase (Decrease) in Cash and Cash Equivalents	**132,061**	**-140,842**	**-690,523**	**331,396**

Schedule- Key Financial Ratios (Jan-Sep 2023 to 2026)

	2023	2024	2025	2026 (Jan-Sep)
Financial Growth Rate(% YOY)				
Annual Revenue Year-over-Year Growth Rate	12.94	-13.60	2.94	38.13
Annual Gross Profit Year-over-Year Growth Rate	11.42	-22.00	12.37	59.28
Annual Operating Profit Year-over-Year Growth Rate	2.33	-34.22	31.87	85.37
Annual Net Profit After Tax Year-over-Year Growth Rate	3.24	-38.05	28.74	91.14
Annual Earnings Per Share (EPS) Year-over-Year Growth Rate	4.11	-31.02	30.72	80.69
Profitability Ratios(%)				
Gross Profit Margin	28.13	25.4	27.72	32.94
Operating Profit Margin	12.23	9.31	11.93	18.04
Net Profit Margin After Tax	10.36	7.43	9.29	13.47
Return on Assets (ROA)	10.04	6.59	8.59	10.86
Return on Equity (ROE)	11.45	7.71	10.36	14.19
Financial Stability & Solvency Analysis				
Debt-to-Asset Ratio	12.76	19.13	19.23	26.84
Current Ratio	491.75	222.81	260.13	213.25
Quick Ratio	395.38	161.85	204.99	164.65
Earnings Per Share (EPS)	12.41	8.56	11.19	16.84
Net Value Per Share	111.80	101.27	110.43	126.67
Operating Cash Flow to Current Liabilities Ratio	149.00	75.23	55.13	49.65
Operating Cash Flow to Total Liabilities Ratio	128.55	68.36	50.15	40.16
Operating Cash Flow to Net Profit After Tax Ratio	167.70	186.45	123.49	110.89

股票代號:1256

Thank you for your Listening!

